Health Care for the Homeless
Income Statement
Aug-19

	June YTD '19 Actual	July YTD '19 Actual	Aug YTD '19 Actual	Aug YTD '19 Budget	Bud Var ($)	Bud Var (%)	Aug YTD 18 PY Actual	PY Var ($)	PY Var (%)
Revenue									
Grants	$ 6,122,647	$ 7,166,679	$ 8,136,581	$ 8,825,405	(688,824)	-9%	$ 7,998,155	138,426	2%
Patient Services, Net	$ 4,271,325	$ 4,875,621	$ 5,962,095	$ 6,466,425	(504,330)	-9%	$ 5,941,980	20,115	0%
Contributions	$ 861,081	$ 835,214	$ 794,186	$ 1,224,000	(429,814)	-43%	$ 1,602,808	(808,622)	-50%
ACIS	$ 182,356	$ 202,356	$ 246,928	$ 353,653	(106,725)	-34%	$ -	246,928	
Other Sources	$ 1,665,330	$ 2,038,129	$ 2,506,146	$ 2,195,333	310,813	16%	$ 2,748,182	(242,036)	-9%
Total Revenue	$ 13,102,740	$ 15,117,999	$ 17,645,936	$ 19,064,816	(1,418,880)	-9%	$ 18,291,125	(645,189)	-4%
Expenses									
Salaries	$ 7,992,432	$ 9,370,450	$ 10,687,610	$ 11,509,291	821,681	8%	$ 10,459,964	(227,646)	-2%
Benefits	$ 2,139,181	$ 2,535,454	$ 3,073,527	$ 3,019,083	(54,444)	-2%	$ 2,675,843	(397,684)	-15%
Purchased Services	$ 21,656	$ 51,099	$ 51,099	$ 46,667	(4,432)	-11%	$ 43,644	(7,455)	-17%
Contract Services	$ 80,203	$ 87,911	$ 94,834	$ 244,954	150,120	70%	$ 182,632	87,798	48%
Office Supplies	$ 121,975	$ 123,024	$ 135,164	$ 201,800	66,636	38%	$ 138,854	3,690	3%
Client Assistance	$ 1,361,941	$ 1,586,417	$ 1,811,127	$ 1,623,809	(187,318)	-13%	$ 1,494,317	(316,810)	-21%
Pharmacy	$ 655,014	$ 755,923	$ 860,118	$ 660,027	(200,091)	-35%	$ 694,926	(165,192)	-24%
Medical Supplies	$ 309,712	$ 346,169	$ 392,159	$ 292,467	(99,693)	-39%	$ 300,271	(91,888)	-31%
Business Operations	$ 488,515	$ 566,654	$ 619,495	$ 661,854	42,359	7%	$ 523,746	(95,749)	-18%
Staff Development	$ 132,228	$ 140,115	$ 167,595	$ 239,452	71,857	34%	$ 218,577	50,982	23%
Building Operations	$ 464,699	$ 555,339	$ 681,302	$ 499,328	(181,974)	-42%	$ 474,759	(206,543)	-44%
Utilities	$ 204,093	$ 227,137	$ 265,123	$ 233,834	(31,289)	-15%	$ 240,451	(24,672)	-10%
Equipment	$ 97,062	$ 105,264	$ 124,142	$ 171,187	47,044	31%	$ 114,963	(9,179)	-8%
Chocolate Affair	$ 179,115	$ 178,990	$ 178,990	$ 200,000	21,010	11%	$ 171,408	(7,582)	-4%
In-Kind expense	$ 31,638	$ 31,638	$ 31,638	$ -	(31,638)		$ 33,194	1,556	5%
Interest Expense	$ 3,934	$ 3,934	$ 3,934	$ -	(3,934)			(3,934)	
Total Operating Expenses	$ 14,283,398	$ 16,665,519	$ 19,177,859	$ 19,603,753	425,893	2%	$ 17,767,549	(1,410,310)	-8%
Net Operating Surplus (Shortfall)	$ (1,180,658)	$ (1,547,519)	$ (1,531,923)	$ (538,937)	(992,986)	207%	$ 523,576	(2,055,499)	
Capital Exp/Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,154)	$ (171,153)	(1)	0%	$ (400,000)	228,846	
Net Surplus (Shortfall)	$ (1,351,813)	$ (1,718,674)	$ (1,703,077)	$ (710,090)	(992,987)	177%	$ 123,576	$ (1,826,653)	
Urealized Gain (Loss) Investments	$ 488,688	$ 487,732	$ 506,008	$ -	506,008		$ 66,048	$ 439,960	
Strategic Investment/Unfunded Depr	$ (108,845)	$ (155,512)	$ (202,178)	$ (202,178)	0				
Net Surplus (Deficit)	$ (971,970)	$ (1,386,455)	$ (1,399,247)	$ (912,268)	(486,979)		$ 189,624	$ (1,588,871)	

Patient Services Revenue
By Team and Location

August 2019 Revenue

	# Encounters				Revenue					Billable Encounters		Billable Encounter Percentages		
Fallsway	**2019 Budget**	**2019 YTD Budget**	**2018 YTD Actual**	**2019 YTD Actual**	**2019 Budget Revenue**	**2018 Actual Revenue YTD**	**2019 Actual Revenue YTD**	**2019 Budget Revenue YTD**	**Actual to Budget Variance**	**2018 Actual Billable Encs YTD**	**2019 Actual Billable Encs YTD**	**2019 Billable % Budget**	**2018 Billable % YTD**	**2019 Billable % YTD**
Addictions	13,489	8,993	8,876	7,743	$ 1,646,313	$ 1,067,437	$ 982,288	$ 1,097,542	$ (115,254)	4,875	4,411	55%	55%	57%
Behavioral Health	18,338	12,225	11,633	10,414	$ 2,037,933	$ 1,294,932	$ 1,282,899	$ 1,358,622	$ (75,723)	6,138	6,097	52%	53%	59%
Dental	2,818	1,879	1,258	2,185	$ 82,899	$ 32,273	$ 42,005	$ 55,266	$ (13,261)	321	368	28%	26%	17%
Medical	19,438	12,959	12,341	12,345	$ 2,376,873	$ 1,484,903	$ 1,609,172	$ 1,584,582	$ 24,590	7,467	7,565	60%	61%	61%
Nursing	6,830	4,553	5,006	4,360	$ 699,960	$ 507,834	$ 450,400	$ 466,640	$ (16,240)	2,319	2,022	46%	46%	46%
Occupational Therapy	1,937	1,291	1,316	754	$ 10,000	$ 87,831	$ 446	$ 6,667	$ (6,222)	401	2	28%	30%	0%
Pediatrics	3,095	2,063	1,491	2,103	$ 203,541	$ 103,498	$ 81,620	$ 135,694	$ (54,074)	471	360	30%	32%	17%
Psychiatry	5,805	3,870	2,606	3,361	$ 1,099,567	$ 485,325	$ 644,250	$ 733,045	$ (88,795)	2,476	3,205	95%	95%	95%
Supportive Housing	12,067	8,045	7,701	10,199	$ 319,331	$ 193,548	$ 298,921	$ 212,887	$ 86,034	926	1,378	12%	12%	14%
Bene/CM/Outreach	17,273	11,515	10,014	11,631	$ 14,897	$ 1,095	$ 1,114	$ 9,931	$ (8,817)	5	5	0%		
Fallsway Total	101,090	67,393	62,242	65,095	$ 8,491,314	$ 5,258,677	$ 5,393,115	$ 5,660,876	$ (267,761)	25,399	25,413	40%	41%	39%
Baltimore County														
Behavioral Health	576	384	378	454	$ 80,238	$ 51,847	$ 43,436	$ 53,492	$ (10,056)	238	195	63%	63%	43%
Medical	2,194	1,463	1,466	1,447	$ 348,361	$ 232,964	$ 228,455	$ 232,241	$ (3,786)	1,157	1,127	78%	79%	78%
Bene/CM/Outreach	929	619	612	662	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Baltimore County Total	3,699	2,466	2,456	2,563	$ 428,599	$ 284,810	$ 271,891	$ 285,733	$ (13,842)	1,395	1,322	64%	57%	52%
Harford County Medical	278	185	180	55	$ 45,560	$ 28,732	$ 8,937	$ 30,373	$ (21,436)	145	46	82%	81%	84%
Mobile Clinic														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Medical	1,028	685	674	484	$ 181,195	$ 121,689	$ 70,816	$ 120,797	$ (49,981)	600	346	85%	89%	71%
Nursing	119	79	105	4	$ 13,105	$ 11,828	$ 223	$ 8,737	$ (8,514)	54	1	49%	51%	25%
Bene/CM/Outreach	590	393	388	339	$ -	$ -	$ -	$ -	$ -	-	-			
Mobile Clinic Total	1,737	1,157	1,167	827	$ 194,300	$ 133,516	$ 71,039	$ 129,534	$ (58,495)	654	347	54%	56%	42%
North Fallsway														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
Convalescent Care	6,174	4,116	4,190	3,852	$ 251,550	$ 159,656	$ 148,319	$ 167,700	$ (19,381)	764	677	19%	18%	18%
Dental	1,174	783	771	887	$ 56,998	$ 36,039	$ 24,483	$ 37,999	$ (13,516)	243	206	33%	0%	23%
Medical	711	474	10	14	$ 158,333	$ 1,450	$ 1,026	$ 105,555	$ (104,529)	7	5	100%		
Occupational Therapy	144	96	112	50	$ 8,522	$ 6,790	$ -	$ 5,681	$ (5,681)	31	-	26%	0%	0%
Bene/CM/Outreach	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
North Fallsway Total	8,203	5,469	5,083	4,803	$ 475,403	$ 203,934	$ 173,828	$ 316,935	$ (143,107)	1,045	888	10%	21%	18%
West Baltimore														
Behavioral Health	1,170	780	723	663	$ 153,089	$ 91,226	$ 93,396	$ 102,059	$ (8,663)	423	433	60%	59%	65%
Dental	770	513	480	565	$ 25,164	$ 14,375	$ 12,008	$ 16,776	$ (4,768)	144	125	32%	30%	22%
Medical	2,162	1,441	1,536	1,477	$ 354,518	$ 246,351	$ 221,262	$ 236,345	$ (15,083)	1,207	1,092	79%	79%	74%
Nursing	502	335	345	161	$ 41,290	$ 26,718	$ 13,142	$ 27,527	$ (14,385)	122	59	37%	0%	37%
Bene/CM/Outreach	1,975	1,317	914	1,103	$ 907	$ 438	$ -	$ 605	$ (605)	2	-	0%		
West Baltimore Total	6,579	4,386	3,998	3,969	$ 574,968	$ 379,108	$ 339,809	$ 383,312	$ (43,503)	1,898	1,709	49%	30%	22%
Total	**121,586**	**81,056**	**75,126**	**77,312**	**$ 10,210,144**	**$ 6,288,778**	**$ 6,258,620**	**$ 6,806,763**	**$ (548,143)**	**30,536**	**29,725**	**40%**	**41%**	**38%**
				Reserve at 4%	$ (408,406)	$ (314,439)	$ (312,931)	$ (340,338)	$ 27,407					
				Total Net revenue	$ 9,801,738	$ 5,974,340	$ 5,945,689	$ 6,466,425	$ (520,736)					

9/16/2019

Patient Billings Download - August 2019
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Sorted by 2018 Encounters Agency Team Stats	YTD 2018	2019	Diff	+/-	Prior Month
Addictions	8,876	7,743	(1,133)	-13%	-12%
Dental	2,509	3,637	1,128	45%	53%
Supportive Housing	7,701	10,199	2,498	32%	35%
Medical	21,594	20,239	(1,355)	-6%	-4%
Mental Health	12,713	11,531	(1,182)	-9%	-10%
Psychiatry	2,627	3,361	734	28%	22%
Pediatrics	1,560	2,211	651	42%	41%
Occupational Therapy	1,428	804	(624)	-44%	-42%
Convalescent Care	4,195	3,858	(337)	-8%	-3%
Case Management	7,977	7,971	(6)	0%	3%
Outreach	2,244	3,722	1,478	66%	81%
Benefits	1,702	2,036	334	20%	15%
Total Encounters	75,126	77,312	**2,186**	2.9%	4.4%

Fallsway	62,242	65,095	2,853	5%	6%
Baltimore County	2,456	2,563	107	4%	7%
Harford County	180	55	(125)	-69%	-65%
Mobile Clinic	1,167	827	(340)	-29%	-19%
North Fallsway	5,083	4,803	(280)	0%	0%
West Baltimore	3,998	3,969	(29)	-1%	-1%

AGENCY ENCOUNTERS

	2017	YTD		2018	YTD	YTD Diff			2019	YTD	YTD Diff	
Jan	9,897	9,897	Jan	9,797	9,797	(100)	-1%	Jan	9,918	9,918	121	1.2%
Feb	8,904	18,801	Feb	8,651	18,448	(353)	-2%	Feb	8,462	18,380	(68)	-0.4%
Mar	10,480	29,281	Mar	8,635	27,083	(2,198)	-8%	Mar	9,534	27,914	831	3.1%
Apr	9,001	38,282	Apr	9,079	36,162	(2,120)	-6%	Apr	10,354	38,268	2,106	5.8%
May	10,209	48,491	May	9,603	45,765	(2,726)	-6%	May	10,266	48,534	2,769	6.1%
Jun	9,758	58,249	Jun	9,613	55,378	(2,871)	-5%	Jun	9,047	57,581	2,203	4.0%
Jul	9,326	67,575	Jul	9,343	64,721	(2,854)	-4%	Jul	10,086	67,667	2,946	4.5%
Aug	10,227	77,802	Aug	10,413	75,134	(2,668)	-3%	Aug	9,645	77,312	2,178	2.9%
Sep	9,025	86,827	Sep	8,695	83,829	(2,998)	-3%	Sep			-	0.0%
Oct	10,362	97,189	Oct	10,837	94,666	(2,523)	-3%	Oct			-	0.0%
Nov	9,674	106,863	Nov	9,434	104,100	(2,763)	-3%	Nov			-	0.0%
Dec	8,623	115,486	Dec	8,772	112,872	(2,614)	-2%	Dec			-	0.0%
Total	**115,486**		Total	**112,872**				Total	**77,312**			

Health Care for the Homeless
Statement of Activities
August 2019

Statement of Activities	*Total 2019 Budget*	*YTD August Actual 2019*	*2019 Budget 2019*	*Variance Over/(Under)budget*	
Revenue					
Grants	$ 13,238,107	$ 8,136,581	$ 8,825,405	$ (688,824)	-7.8%
Patient Services, Net	$ 9,801,738	$ 5,962,095	$ 6,466,425	$ (504,330)	-7.8%
Contributions	$ 2,500,000	$ 794,186	$ 1,224,000	$ (429,814)	-35.1%
ACIS	$ 530,479	$ 246,928	$ 353,653	$ (106,725)	-30.2%
Other Sources	$ 3,293,000	$ 2,506,146	$ 2,195,333	$ 310,813	14.2%
Total Revenue	**$ 29,363,324**	**$ 17,645,936**	**$ 19,064,816**	**$ (1,418,880)**	-7.4%
Expenses					
Salaries	$ 17,165,286	$ 10,687,610	$ 11,509,291	$ (821,681)	-7.1%
Employee Benefits	$ 4,503,310	$ 3,073,527	$ 3,019,083	$ 54,444	1.8%
Purchased Services	$ 70,000	$ 51,099	$ 46,667	$ 4,432	9.5%
Contract Services	$ 367,431	$ 94,834	$ 244,954	$ (150,120)	-61.3%
Office Supplies	$ 302,700	$ 135,164	$ 201,800	$ (66,636)	-33.0%
Client Assistance	$ 2,435,713	$ 1,811,127	$ 1,623,809	$ 187,318	11.5%
Pharmacy	$ 990,041	$ 860,118	$ 660,027	$ 200,091	30.3%
Medical Supplies	$ 438,700	$ 392,159	$ 292,467	$ 99,693	34.1%
Business Operations	$ 977,431	$ 619,495	$ 661,854	$ (42,359)	-6.4%
Staff Development	$ 359,178	$ 167,595	$ 239,452	$ (71,857)	-30.0%
Building Operations	$ 748,992	$ 681,302	$ 499,328	$ 181,974	36.4%
Utilities	$ 350,751	$ 265,123	$ 233,834	$ 31,289	13.4%
Equipment	$ 256,780	$ 124,142	$ 171,187	$ (47,044)	-27.5%
Chocolate Affair	$ 200,000	$ 178,990	$ 200,000	$ (21,010)	-10.5%
In-Kind Expense	$ -	$ 31,638	$ -	$ 31,638	0.0%
Interest Expense	$ -	$ 3,934	$ -	$ 3,934	0.0%
			$ -		
Total Operating Expenses	**$ 29,166,313**	**$ 19,177,859**	**$ 19,603,753**	**$ (425,893)**	-32.8%
Net Operating Surplus (Shortfall)	**$ 197,011**	**$ (1,531,923)**	**$ (538,937)**	**$ (992,986)**	
			$ -		
Capital Exp./ Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ -	
Net Surplus (Shortfall)	**$ 25,856**	**$ (1,703,078)**	**$ (710,092)**	**$ (992,986)**	
Unrealized Gain (Loss)-Investments	$ -	$ 506,008	$ -		
Strategic Investment/ Unfunded Depr	$ (388,845)	$ (202,178)	$ (202,178)		
Net Surplus (Deficit)	$ (362,989)	$ (1,399,248)	**$ (912,270)**		

Health Care for the Homeless
Statement of Position

	8/31/2019	12/31/2018	2019 vs 2018 Change
Assets	Total	Total	Total
Current Assets			
General Cash	2,557,753	3,542,746	(984,993)
Held in Investments	8,606,588	8,004,192	602,396
Total Operating Cash	$ 11,164,341	$ 11,546,937	$ (382,596)
Board Designated	-	-	-
Cash Limited for Use	15,062	15,062	-
Investments Limited for Use			
Accounts Receivable Billing, Net	780,562	791,453	(10,891)
Grant Receivables, Net	2,543,261	2,496,314	46,947
Other Receivables	16,203	339,337	(323,134)
Prepaid Expenses	155,620	327,037	(171,417)
Total Current Assets	14,675,049	15,516,141	(841,092)
Plant, Property, & Equipment, Net	10,503,326	10,754,383	(251,057)
Endowment	266,838	250,297	16,541
Other Assets	-	-	-
Total Assets	$ 25,445,213	$ 26,520,822	$ (1,075,609)
Liabilities			
Current Liabilities	$ 2,872,151	$ 2,549,345	$ 322,806
Long-term Liabilities	-	-	-
Total Liabilities	2,872,151	2,549,345	322,806
Net Assets			
Undesignated	10,817,232	11,613,054	(795,822)
Net Investment in Plant	11,223,202	11,825,795	(602,593)
Contingency	168,412	168,412	-
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	22,573,062	23,971,477	(1,398,415)
Total	$ 25,445,213	$ 26,520,822	$ (1,075,609)

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Addictions	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 115,385	$ 102,687	$ 99,259	$ 126,745	$ 132,004	$ 110,174	$ 136,768	$ 159,266	$ -	$ -	$ -	$ -	$ 982,288
Budget	$ 145,077	$ 126,155	$ 132,462	$ 138,769	$ 145,078	$ 126,154	$ 145,077	$ 138,770	$ -	$ -	$ -	$ -	$ 1,097,542
Over(Under)Budget	$ (29,692)	$ (23,468)	$ (33,203)	$ (12,024)	$ (13,074)	$ (15,980)	$ (8,309)	$ 20,496	$ -	$ -	$ -	$ -	$ (115,254)
% Over(Under)	-20.47%	-18.60%	-25.07%	-8.66%	-9.01%	-12.67%	-5.73%	14.77%					-10.50%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 166,704	$ 148,943	$ 159,780	$ 194,564	$ 183,021	$ 164,688	$ 204,012	$ 198,019	$ -	$ -	$ -	$ -	$ 1,419,731
Budget	$ 200,150	$ 174,042	$ 182,745	$ 191,448	$ 200,149	$ 174,043	$ 200,149	$ 191,447	$ -	$ -	$ -	$ -	$ 1,514,173
Over(Under)Budget	$ (33,446)	$ (25,099)	$ (22,965)	$ 3,116	$ (17,128)	$ (9,355)	$ 3,863	$ 6,572	$ -	$ -	$ -	$ -	$ (94,442)
% Over(Under)	-16.71%	-14.42%	-12.57%	1.63%	-8.56%	-5.38%	1.93%	3.43%					-6.24%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 29,006	$ 14,933	$ 17,200	$ 16,589	$ 18,808	$ 11,544	$ 16,938	$ 23,301	$ -	$ -	$ -	$ -	$ 148,319
Budget	$ 22,167	$ 19,276	$ 20,240	$ 21,203	$ 22,167	$ 19,276	$ 22,168	$ 21,203	$ -	$ -	$ -	$ -	$ 167,700
Over(Under)Budget	$ 6,839	$ (4,343)	$ (3,040)	$ (4,614)	$ (3,359)	$ (7,732)	$ (5,230)	$ 2,098	$ -	$ -	$ -	$ -	$ (19,381)
% Over(Under)	30.85%	-22.53%	-15.02%	-21.76%	-15.15%	-40.11%	-23.59%	9.89%					-11.56%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 9,267	$ 8,925	$ 7,020	$ 14,118	$ 13,144	$ 6,907	$ 7,919	$ 11,196	$ -	$ -	$ -	$ -	$ 78,496
Budget	$ 14,546	$ 12,648	$ 13,281	$ 13,913	$ 14,546	$ 12,647	$ 14,546	$ 13,914	$ -	$ -	$ -	$ -	$ 110,041
Over(Under)Budget	$ (5,279)	$ (3,723)	$ (6,261)	$ 205	$ (1,402)	$ (5,740)	$ (6,627)	$ (2,718)	$ -	$ -	$ -	$ -	$ (31,545)
% Over(Under)	-36.29%	-29.44%	-47.14%	1.47%	-9.64%	-45.39%	-45.56%	-19.53%					-28.67%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 251,482	$ 208,321	$ 253,962	$ 277,019	$ 300,659	$ 217,248	$ 296,239	$ 334,739	$ -	$ -	$ -	$ -	$ 2,139,669
Budget	$ 305,330	$ 265,506	$ 278,781	$ 292,054	$ 305,330	$ 265,506	$ 305,332	$ 292,054	$ -	$ -	$ -	$ -	$ 2,309,893
Over(Under)Budget	$ (53,848)	$ (57,185)	$ (24,819)	$ (15,035)	$ (4,671)	$ (48,258)	$ (9,093)	$ 42,685	$ -	$ -	$ -	$ -	$ (170,224)
% Over(Under)	-17.64%	-21.54%	-8.90%	-5.15%	-1.53%	-18.18%	-2.98%	14.62%					-7.37%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 51,033	$ 37,622	$ 64,820	$ 65,488	$ 71,948	$ 59,697	$ 59,475	$ 53,682	$ -	$ -	$ -	$ -	$ 463,765
Budget	$ 66,476	$ 57,805	$ 60,695	$ 63,585	$ 66,476	$ 57,805	$ 66,476	$ 63,586	$ -	$ -	$ -	$ -	$ 502,904
Over(Under)Budget	$ (15,443)	$ (20,183)	$ 4,125	$ 1,903	$ 5,472	$ 1,892	$ (7,001)	$ (9,904)	$ -	$ -	$ -	$ -	$ (39,139)
% Over(Under)	-23.23%	-34.92%	6.80%	2.99%	8.23%	3.27%	-10.53%	-15.58%					-7.78%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ 223	$ -	$ 223	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 446
Budget	$ 1,632	$ 1,420	$ 1,490	$ 1,561	$ 1,632	$ 1,420	$ 1,632	$ 1,561	$ -	$ -	$ -	$ -	$ 12,348
Over(Under)Budget	$ (1,632)	$ (1,197)	$ (1,490)	$ (1,338)	$ (1,632)	$ (1,420)	$ (1,632)	$ (1,561)	$ -	$ -	$ -	$ -	$ (11,902)
% Over(Under)	-100.00%	-84.30%	-100.00%	-85.71%	-100.00%	-100.00%	-100.00%	-100.00%					-96.39%

Patient Services Revenue by Team

Monthly Comparison to Budget - 2019

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 11,138	$ 8,743	$ 9,936	$ 10,828	$ 12,164	$ 7,351	$ 9,282	$ 12,178	$ -	$ -	$ -	$ -	$ 81,620
Budget	$ 17,937	$ 15,597	$ 16,376	$ 17,157	$ 17,937	$ 15,597	$ 17,936	$ 17,157	$ -	$ -	$ -	$ -	$ 135,694
Over(Under)Budget	$ (6,799)	$ (6,854)	$ (6,440)	$ (6,329)	$ (5,773)	$ (8,246)	$ (8,654)	$ (4,979)	$ -	$ -	$ -	$ -	$ (54,074)
% Over(Under)	-37.90%	-43.94%	-39.33%	-36.89%	-32.18%	-52.87%	-48.25%	-29.02%					-39.85%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 70,260	$ 63,028	$ 74,609	$ 89,260	$ 96,842	$ 84,805	$ 71,819	$ 93,627	$ -	$ -	$ -	$ -	$ 644,250
Budget	$ 96,897	$ 84,258	$ 88,471	$ 92,683	$ 96,897	$ 84,258	$ 96,897	$ 92,684	$ -	$ -	$ -	$ -	$ 733,045
Over(Under)Budget	$ (26,637)	$ (21,230)	$ (13,862)	$ (3,423)	$ (55)	$ 547	$ (25,078)	$ 943	$ -	$ -	$ -	$ -	$ (88,795)
% Over(Under)	-27.49%	-25.20%	-15.67%	-3.69%	-0.06%	0.65%	-25.88%	1.02%					-12.11%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 24,975	$ 31,378	$ 41,808	$ 39,755	$ 41,896	$ 35,562	$ 43,695	$ 39,852	$ -	$ -	$ -	$ -	$ 298,921
Budget	$ 28,140	$ 24,470	$ 25,693	$ 26,917	$ 28,140	$ 24,470	$ 28,141	$ 26,916	$ -	$ -	$ -	$ -	$ 212,887
Over(Under)Budget	$ (3,165)	$ 6,908	$ 16,115	$ 12,838	$ 13,756	$ 11,092	$ 15,554	$ 12,936	$ -	$ -	$ -	$ -	$ 86,034
% Over(Under)	-11.25%	28.23%	62.72%	47.69%	48.88%	45.33%	55.27%	48.06%					40.41%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ -	$ -	$ 446	$ -	$ 222	$ 223	$ 223	$ -	$ -	$ -	$ -	$ 1,114
Budget	$ 1,393	$ 1,210	$ 1,272	$ 1,333	$ 1,392	$ 1,211	$ 1,393	$ 1,332	$ -	$ -	$ -	$ -	$ 10,536
Over(Under)Budget	$ (1,393)	$ (1,210)	$ (1,272)	$ (887)	$ (1,392)	$ (989)	$ (1,170)	$ (1,109)	$ -	$ -	$ -	$ -	$ (9,422)
% Over(Under)	-100.00%	-100.00%	-100.00%	-66.54%	-100.00%	-81.67%	-83.99%	-83.26%					-89.43%

Total

Actual	$ 729,250	$ 624,803	$ 728,394	$ 835,035	$ 870,486	$ 698,198	$ 846,370	$ 926,083	$ -	$ -	$ -	$ -	$ 6,258,619
Budget	$ 899,745	$ 782,387	$ 821,506	$ 860,623	$ 899,744	$ 782,387	$ 899,747	$ 860,624	$ -	$ -	$ -	$ -	$ 6,806,763
Over(Under)Budget	$ (170,495)	$ (157,584)	$ (93,112)	$ (25,588)	$ (29,258)	$ (84,189)	$ (53,377)	$ 65,459	$ -	$ -	$ -	$ -	$ (548,144)
% Over(Under)	-18.95%	-20.14%	-11.33%	-2.97%	-3.25%	-10.76%	-5.93%	7.61%					-8.05%