

Health Care for the Homeless
Income Statement
July 2019

	May YTD '19 Actual	June YTD '19 Actual	July YTD '19 Actual	July YTD '19 Budget	Bud Var (\$)	Bud Var (%)	July YTD 18 PY Actual	PY Var (\$)	PY Var (%)
Revenue									
Grants	\$ 5,204,688	\$ 6,122,647	\$ 7,166,679	\$ 7,722,229	(555,550)	-7%	\$ 6,866,892	299,787	4%
Patient Services, Net	\$ 3,606,426	\$ 4,271,325	\$ 4,875,621	\$ 5,648,832	(773,211)	-14%	\$ 5,089,683	(214,062)	-4%
Contributions	\$ 714,819	\$ 861,081	\$ 835,214	\$ 1,006,400	(171,186)	-17%	\$ 1,303,970	(468,756)	-36%
ACIS	\$ 161,900	\$ 182,356	\$ 202,356	\$ 309,446	(107,090)	-35%	\$ -	202,356	
Other Sources	\$ 1,262,017	\$ 1,665,330	\$ 2,038,129	\$ 1,921,417	116,712	6%	\$ 2,206,863	(168,734)	-8%
Total Revenue	\$ 10,949,849	\$ 13,102,740	\$ 15,117,999	\$ 16,608,324	(1,490,325)	-9%	\$ 15,467,408	(349,409)	-2%
Expenses									
Salaries	\$ 6,754,467	\$ 7,992,432	\$ 9,370,450	\$ 9,996,642	626,192	6%	\$ 9,025,259	(345,191)	-4%
Benefits	\$ 1,817,872	\$ 2,139,181	\$ 2,535,454	\$ 2,622,712	87,258	3%	\$ 2,286,404	(249,050)	-11%
Purchased Services	\$ 21,656	\$ 21,656	\$ 51,099	\$ 40,833	(10,265)	-25%	\$ 38,344	(12,755)	-33%
Contract Services	\$ 22,149	\$ 80,203	\$ 87,911	\$ 214,335	126,423	59%	\$ 144,957	57,046	39%
Office Supplies	\$ 96,838	\$ 121,975	\$ 123,024	\$ 176,575	53,551	30%	\$ 136,546	13,522	10%
Client Assistance	\$ 1,128,269	\$ 1,361,941	\$ 1,586,417	\$ 1,420,833	(165,584)	-12%	\$ 1,311,940	(274,477)	-21%
Pharmacy	\$ 563,499	\$ 655,014	\$ 755,923	\$ 577,524	(178,399)	-31%	\$ 595,673	(160,251)	-27%
Medical Supplies	\$ 253,815	\$ 309,712	\$ 346,169	\$ 255,908	(90,261)	-35%	\$ 233,949	(112,220)	-48%
Business Operations	\$ 404,048	\$ 488,515	\$ 566,654	\$ 582,960	16,306	3%	\$ 443,132	(123,522)	-28%
Staff Development	\$ 108,128	\$ 132,228	\$ 140,115	\$ 209,521	69,406	33%	\$ 174,450	34,335	20%
Building Operations	\$ 380,034	\$ 464,699	\$ 555,339	\$ 436,912	(118,427)	-27%	\$ 403,640	(151,699)	-38%
Utilities	\$ 160,980	\$ 204,093	\$ 227,137	\$ 204,605	(22,532)	-11%	\$ 198,017	(29,120)	-15%
Equipment	\$ 91,525	\$ 97,062	\$ 105,264	\$ 149,788	44,524	30%	\$ 105,056	(208)	0%
Chocolate Affair	\$ 179,115	\$ 179,115	\$ 178,990	\$ 200,000	21,010	11%	\$ 188,558	9,567	5%
In-Kind expense	\$ 31,638	\$ 31,638	\$ 31,638	\$ -	(31,638)		\$ 28,839	(2,799)	-10%
Interest Expense	\$ 3,934	\$ 3,934	\$ 3,934	\$ -	(3,934)			(3,934)	
Total Operating Expenses	\$ 12,017,968	\$ 14,283,398	\$ 16,665,519	\$ 17,089,147	423,628	2%	\$ 15,314,763	(1,350,756)	-9%
Net Operating Surplus (Shortfall)	\$ (1,068,119)	\$ (1,180,658)	\$ (1,547,519)	\$ (480,823)	(1,066,697)	222%	\$ 152,645	(1,700,165)	
Capital Exp/Funded Depreciation	\$ (171,155)	\$ (171,155)	\$ (171,155)	\$ (171,155)	0	0%	\$ (350,000)	178,845	
Net Surplus (Shortfall)	\$ (1,239,274)	\$ (1,351,813)	\$ (1,718,674)	\$ (651,978)	(1,066,697)	190%	\$ (197,355)	\$ (1,521,320)	
Unrealized Gain (Loss) Investments	\$ 299,091	\$ 488,688	\$ 487,732	\$ -	487,732		\$ (13,773)	\$ 501,504	
Strategic Investment/Unfunded Depr	\$ (62,178)	\$ (108,845)	\$ (155,512)	\$ (155,512)	0				
Net Surplus (Deficit)	\$ (1,002,361)	\$ (971,970)	\$ (1,386,455)	\$ (807,489)	(578,965)		\$ (211,127)	\$ (1,175,327)	

Patient Services Revenue
By Team and Location

July 2019 Revenue

# Encounters					Revenue					Billable Encounters		Billable Encounter Percentages		
Fallsway	2019 Budget	2019 YTD Budget	2018 YTD Actual	2019 YTD Actual	2019 Budget Revenue	2018 Actual Revenue YTD	2019 Actual Revenue YTD	2019 Budget Revenue YTD	Actual to Budget Variance	2018 Actual Billable Encs YTD	2019 Actual Billable Encs YTD	2019 Billable % Budget	2018 Billable % YTD	2019 Billable % YTD
Addictions	13,489	7,856	7,720	6,788	\$ 1,646,313	\$ 920,113	\$ 823,022	\$ 958,772	\$ (135,750)	4,202	3,696	55%	54%	54%
Behavioral Health	18,338	10,680	10,196	9,038	\$ 2,037,933	\$ 1,126,505	\$ 1,100,656	\$ 1,186,842	\$ (86,186)	5,338	5,225	52%	52%	58%
Dental	2,818	1,641	991	1,910	\$ 82,899	\$ 22,891	\$ 35,593	\$ 48,278	\$ (12,685)	236	316	28%	24%	17%
Medical	19,438	11,320	10,703	10,785	\$ 2,376,873	\$ 1,276,424	\$ 1,329,310	\$ 1,384,233	\$ (54,923)	6,421	6,642	60%	60%	62%
Nursing	6,830	3,978	4,276	3,875	\$ 699,960	\$ 429,202	\$ 396,718	\$ 407,640	\$ (10,922)	1,960	1,781	46%	46%	46%
Occupational Therapy	1,937	1,128	1,125	675	\$ 10,000	\$ 81,041	\$ 446	\$ 5,824	\$ (5,379)	370	2	28%	33%	0%
Pediatrics	3,095	1,802	1,286	1,782	\$ 203,541	\$ 87,947	\$ 69,442	\$ 118,537	\$ (49,095)	400	308	30%	31%	17%
Psychiatry	5,805	3,381	2,325	2,856	\$ 1,099,567	\$ 432,058	\$ 550,623	\$ 640,361	\$ (89,738)	2,204	2,741	95%	95%	96%
Supportive Housing	12,067	7,028	6,535	8,822	\$ 319,331	\$ 159,099	\$ 259,069	\$ 185,971	\$ 73,098	763	1,194	12%	12%	14%
Bene/CM/Outreach	17,273	10,059	8,473	10,240	\$ 14,897	\$ 876	\$ 891	\$ 8,676	\$ (7,785)	4	4	0%		
Fallsway Total	101,090	58,873	53,630	56,771	\$ 8,491,314	\$ 4,536,157	\$ 4,565,769	\$ 4,945,134	\$ (379,365)	21,898	21,909	40%	41%	39%
Baltimore County														
Behavioral Health	576	335	327	377	\$ 80,238	\$ 44,921	\$ 35,640	\$ 46,729	\$ (11,089)	206	160	63%	63%	42%
Medical	2,194	1,278	1,213	1,271	\$ 348,361	\$ 192,920	\$ 200,767	\$ 202,877	\$ (2,110)	959	990	78%	79%	78%
Bene/CM/Outreach	929	541	517	553	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	0%		
Baltimore County Total	3,699	2,154	2,057	2,201	\$ 428,599	\$ 237,841	\$ 236,407	\$ 249,606	\$ (13,199)	1,165	1,150	64%	57%	52%
Harford County Medical														
	278	162	156	55	\$ 45,560	\$ 25,124	\$ 8,937	\$ 26,533	\$ (17,596)	127	46	82%	81%	84%
Mobile Clinic														
Behavioral Health	-	-	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	0%		
Medical	1,028	599	570	471	\$ 181,195	\$ 104,581	\$ 68,231	\$ 105,524	\$ (37,293)	516	334	85%	91%	71%
Nursing	119	69	103	4	\$ 13,105	\$ 11,609	\$ 223	\$ 7,632	\$ (7,409)	53	1	49%	51%	25%
Bene/CM/Outreach	590	344	309	325	\$ -	\$ -	\$ -	\$ -	\$ -	-	-			
Mobile Clinic Total	1,737	1,012	982	800	\$ 194,300	\$ 116,189	\$ 68,453	\$ 113,156	\$ (44,703)	569	335	54%	58%	42%
North Fallsway														
Behavioral Health	-	-	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	-	-			
Convalescent Care	6,174	3,596	3,555	3,447	\$ 251,550	\$ 118,322	\$ 125,018	\$ 146,497	\$ (21,479)	573	572	19%	16%	17%
Dental	1,174	684	666	757	\$ 56,998	\$ 29,683	\$ 21,383	\$ 33,194	\$ (11,811)	205	179	33%	0%	24%
Medical	711	414	10	14	\$ 158,333	\$ 1,450	\$ 1,026	\$ 92,209	\$ (91,183)	7	5	100%		
Occupational Therapy	144	84	109	37	\$ 8,522	\$ 6,790	\$ -	\$ 4,963	\$ (4,963)	31	-	26%	0%	0%
Bene/CM/Outreach	-	-	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	-	-			
North Fallsway Total	8,203	4,778	4,340	4,255	\$ 475,403	\$ 156,245	\$ 147,427	\$ 276,863	\$ (129,436)	816	756	10%	19%	18%
West Baltimore														
Behavioral Health	1,170	681	607	596	\$ 153,089	\$ 73,707	\$ 85,416	\$ 89,155	\$ (3,739)	343	396	60%	57%	66%
Dental	770	448	411	494	\$ 25,164	\$ 12,516	\$ 10,324	\$ 14,655	\$ (4,331)	124	105	32%	30%	21%
Medical	2,162	1,259	1,350	1,316	\$ 354,518	\$ 214,121	\$ 196,658	\$ 206,463	\$ (9,805)	1,049	970	79%	78%	74%
Nursing	502	292	314	161	\$ 41,290	\$ 21,681	\$ 13,142	\$ 24,046	\$ (10,904)	99	59	37%	0%	37%
Bene/CM/Outreach	1,975	1,150	869	943	\$ 907	\$ 438	\$ -	\$ 528	\$ (528)	2	-	0%		
West Baltimore Total	6,579	3,830	3,551	3,510	\$ 574,968	\$ 322,462	\$ 305,541	\$ 334,847	\$ (29,306)	1,617	1,530	49%	30%	21%
Total	121,586	70,809	64,716	67,592	\$ 10,210,144	\$ 5,394,019	\$ 5,332,535	\$ 5,946,139	\$ (613,604)	26,192	25,726	40%	40%	38%
Reserve at 4%					\$ (408,406)	\$ (269,701)	\$ (266,627)	\$ (297,307)	\$ 30,680					
Total Net revenue					\$ 9,801,738	\$ 5,124,318	\$ 5,065,908	\$ 5,648,832	\$ (582,924)					

Patient Billings Download - July 2019
Encounters by Department

Sorted by 2018 Encounters		YTD				Prior
Agency Team Stats	2018	2019	Diff	+/-	Month	
Addictions	7,720	6,788	(932)	-12%	-13%	
Dental	2,068	3,161	1,093	53%	55%	
Supportive Housing	6,535	8,822	2,287	35%	35%	
Medical	18,643	17,854	(789)	-4%	-5%	
Mental Health	11,111	10,011	(1,100)	-10%	-12%	
Psychiatry	2,344	2,856	512	22%	20%	
Pediatrics	1,338	1,880	542	41%	34%	
Occupational Therapy	1,234	712	(522)	-42%	-42%	
Convalescent Care	3,560	3,452	(108)	-3%	-2%	
Case Management	6,816	6,998	182	3%	2%	
Outreach	1,818	3,293	1,475	81%	92%	
Benefits	1,529	1,765	236	15%	14%	
Total Encounters	64,716	67,592	2,876	4.4%	3.6%	

Fallsway	53,630	56,771	3,141	6%	5%
Baltimore County	2,057	2,201	144	7%	7%
Harford County	156	55	(101)	-65%	-60%
Mobile Clinic	982	800	(182)	-19%	-16%
North Fallsway	4,340	4,255	(85)	0%	0%
West Baltimore	3,551	3,510	(41)	-1%	0%

AGENCY ENCOUNTERS													
2017			2018			YTD Diff		2019			YTD Diff		
		YTD			YTD					YTD			
Jan	9,897	9,897	Jan	9,797	9,797	(100)	-1%	Jan	9,918	9,918	121	1.2%	
Feb	8,904	18,801	Feb	8,651	18,448	(353)	-2%	Feb	8,462	18,380	(68)	-0.4%	
Mar	10,480	29,281	Mar	8,635	27,083	(2,198)	-8%	Mar	9,534	27,914	831	3.1%	
Apr	9,001	38,282	Apr	9,079	36,162	(2,120)	-6%	Apr	10,353	38,267	2,105	5.8%	
May	10,209	48,491	May	9,603	45,765	(2,726)	-6%	May	10,265	48,532	2,767	6.0%	
Jun	9,758	58,249	Jun	9,613	55,378	(2,871)	-5%	Jun	9,040	57,572	2,194	4.0%	
Jul	9,326	67,575	Jul	9,343	64,721	(2,854)	-4%	Jul	10,020	67,592	2,871	4.3%	
Aug	10,227	77,802	Aug	10,413	75,134	(2,668)	-3%	Aug			-	0.0%	
Sep	9,025	86,827	Sep	8,695	83,829	(2,998)	-3%	Sep			-	0.0%	
Oct	10,362	97,189	Oct	10,837	94,666	(2,523)	-3%	Oct			-	0.0%	
Nov	9,674	106,863	Nov	9,434	104,100	(2,763)	-3%	Nov			-	0.0%	
Dec	8,623	115,486	Dec	8,772	112,872	(2,614)	-2%	Dec			-	0.0%	
Total	115,486		Total	112,872				Total	67,592				

Health Care for the Homeless
Statement of Activities
July 2019

Statement of Activities	<u>Total</u> <u>2019 Budget</u>	<u>YTD July</u> <u>Actual 2019</u>	<u>2019</u> <u>Budget 2019</u>	<u>Variance</u> <u>Over/(Under)budget</u>	
Revenue					
Grants	\$ 13,238,107	\$ 7,166,679	\$ 7,722,229	\$ (555,550)	-7.2%
Patient Services, Net	\$ 9,801,738	\$ 4,875,621	\$ 5,648,832	\$ (773,211)	-13.7%
Contributions	\$ 2,500,000	\$ 835,214	\$ 1,006,400	\$ (171,186)	-17.0%
ACIS	\$ 530,479	\$ 202,356	\$ 309,446	\$ (107,090)	-34.6%
Other Sources	\$ 3,293,000	\$ 2,038,129	\$ 1,921,417	\$ 116,712	6.1%
Total Revenue	\$ 29,363,324	\$ 15,117,999	\$ 16,608,324	\$ (1,490,325)	-9.0%
Expenses					
Salaries	\$ 17,165,286	\$ 9,370,450	\$ 9,996,642	\$ (626,192)	-6.3%
Employee Benefits	\$ 4,503,310	\$ 2,535,454	\$ 2,622,712	\$ (87,258)	-3.3%
Purchased Services	\$ 70,000	\$ 51,099	\$ 40,833	\$ 10,265	25.1%
Contract Services	\$ 367,431	\$ 87,911	\$ 214,335	\$ (126,423)	-59.0%
Office Supplies	\$ 302,700	\$ 123,024	\$ 176,575	\$ (53,551)	-30.3%
Client Assistance	\$ 2,435,713	\$ 1,586,417	\$ 1,420,833	\$ 165,584	11.7%
Pharmacy	\$ 990,041	\$ 755,923	\$ 577,524	\$ 178,399	30.9%
Medical Supplies	\$ 438,700	\$ 346,169	\$ 255,908	\$ 90,261	35.3%
Business Operations	\$ 977,431	\$ 566,654	\$ 582,960	\$ (16,306)	-2.8%
Staff Development	\$ 359,178	\$ 140,115	\$ 209,521	\$ (69,406)	-33.1%
Building Operations	\$ 748,992	\$ 555,339	\$ 436,912	\$ 118,427	27.1%
Utilities	\$ 350,751	\$ 227,137	\$ 204,605	\$ 22,532	11.0%
Equipment	\$ 256,780	\$ 105,264	\$ 149,788	\$ (44,524)	-29.7%
Chocolate Affair	\$ 200,000	\$ 178,990	\$ 200,000	\$ (21,010)	-10.5%
In-Kind Expense	\$ -	\$ 31,638	\$ -	\$ 31,638	0.0%
Interest Expense	\$ -	\$ 3,934	\$ -	\$ 3,934	0.0%
Total Operating Expenses	\$ 29,166,313	\$ 16,665,519	\$ 17,089,147	\$ (423,628)	-41.4%
Net Operating Surplus (Shortfall)	\$ 197,011	\$ (1,547,519)	\$ (480,823)	\$ (1,066,697)	
Capital Exp./ Funded Depreciation	\$ (171,155)	\$ (171,155)	\$ (171,155)	\$ -	
Net Surplus (Shortfall)	\$ 25,856	\$ (1,718,674)	\$ (651,978)	\$ (1,066,697)	
Unrealized Gain (Loss)-Investments	\$ -	\$ 487,732	\$ -		
Strategic Investment/ Unfunded Depr	\$ (388,845)	\$ (155,512)	\$ (155,512)		
Net Surplus (Deficit)	\$ (362,989)	\$ (1,386,455)	\$ (807,489)		

Health Care for the Homeless

Statement of Position

	2019 vs 2018		
	7/31/2019	12/31/2018	Change
Assets	Total	Total	Total
Current Assets			
General Cash	1,858,225	3,542,746	(1,684,521)
Held in Investments	8,576,166	8,004,192	571,974
Total Operating Cash	\$ 10,434,391	\$ 11,546,937	\$ (1,112,546)
Board Designated	-	-	-
Cash Limited for Use	15,062	15,062	-
Investments Limited for Use			
Accounts Receivable Billing, Net	523,978	791,453	(267,475)
Grant Receivables, Net	3,022,569	2,496,314	526,255
Other Receivables	12,209	339,337	(327,128)
Prepaid Expenses	167,088	327,037	(159,949)
Total Current Assets	14,175,297	15,516,141	(1,340,844)
Plant, Property, & Equipment, Net	10,517,774	10,754,383	(236,609)
Endowment	266,838	250,297	16,541
Other Assets	-	-	-
Total Assets	\$ 24,959,909	\$ 26,520,822	\$ (1,560,913)
Liabilities			
Current Liabilities	\$ 2,359,484	\$ 2,549,345	\$ (189,861)
Long-term Liabilities	-	-	-
Total Liabilities	2,359,484	2,549,345	(189,861)
Net Assets			
Undesignated	10,844,595	11,613,054	(768,459)
Net Investment in Plant	11,223,202	11,825,795	(602,593)
Contingency	168,412	168,412	-
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	22,600,425	23,971,477	(1,371,052)
Total	\$ 24,959,909	\$ 26,520,822	\$ (1,560,913)

**Patient Services Revenue by Team
Monthly Comparison to Budget - 2019**

Additions	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 115,385	\$ 102,687	\$ 99,259	\$ 126,745	\$ 132,004	\$ 110,174	\$ 136,768	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 823,022
Budget	\$ 145,077	\$ 126,155	\$ 132,462	\$ 138,769	\$ 145,078	\$ 126,154	\$ 145,077	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 958,772
Over(Under)Budget	\$ (29,692)	\$ (23,468)	\$ (33,203)	\$ (12,024)	\$ (13,074)	\$ (15,980)	\$ (8,309)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (135,750)
% Over(Under)	-20.47%	-18.60%	-25.07%	-8.66%	-9.01%	-12.67%	-5.73%						-14.16%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 166,704	\$ 148,943	\$ 159,780	\$ 194,564	\$ 183,021	\$ 164,688	\$ 204,012	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,221,712
Budget	\$ 200,150	\$ 174,042	\$ 182,745	\$ 191,448	\$ 200,149	\$ 174,043	\$ 200,149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,322,726
Over(Under)Budget	\$ (33,446)	\$ (25,099)	\$ (22,965)	\$ 3,116	\$ (17,128)	\$ (9,355)	\$ 3,863	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (101,014)
% Over(Under)	-16.71%	-14.42%	-12.57%	1.63%	-8.56%	-5.38%	1.93%						-7.64%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 29,006	\$ 14,933	\$ 17,200	\$ 16,589	\$ 18,808	\$ 11,544	\$ 16,938	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 125,018
Budget	\$ 22,167	\$ 19,276	\$ 20,240	\$ 21,203	\$ 22,167	\$ 19,276	\$ 22,168	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 146,497
Over(Under)Budget	\$ 6,839	\$ (4,343)	\$ (3,040)	\$ (4,614)	\$ (3,359)	\$ (7,732)	\$ (5,230)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (21,479)
% Over(Under)	30.85%	-22.53%	-15.02%	-21.76%	-15.15%	-40.11%	-23.59%						-14.66%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 9,267	\$ 8,925	\$ 7,020	\$ 14,118	\$ 13,144	\$ 6,907	\$ 7,919	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,300
Budget	\$ 14,546	\$ 12,648	\$ 13,281	\$ 13,913	\$ 14,546	\$ 12,647	\$ 14,546	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 96,127
Over(Under)Budget	\$ (5,279)	\$ (3,723)	\$ (6,261)	\$ 205	\$ (1,402)	\$ (5,740)	\$ (6,627)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (28,827)
% Over(Under)	-36.29%	-29.44%	-47.14%	1.47%	-9.64%	-45.39%	-45.56%						-29.99%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 251,482	\$ 208,321	\$ 253,962	\$ 277,019	\$ 300,659	\$ 217,248	\$ 296,239	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,804,930
Budget	\$ 305,330	\$ 265,506	\$ 278,781	\$ 292,054	\$ 305,330	\$ 265,506	\$ 305,332	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,017,839
Over(Under)Budget	\$ (53,848)	\$ (57,185)	\$ (24,819)	\$ (15,035)	\$ (4,671)	\$ (48,258)	\$ (9,093)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (212,909)
% Over(Under)	-17.64%	-21.54%	-8.90%	-5.15%	-1.53%	-18.18%	-2.98%						-10.55%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 51,033	\$ 37,622	\$ 64,820	\$ 65,488	\$ 71,948	\$ 59,697	\$ 59,475	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 410,083
Budget	\$ 66,476	\$ 57,805	\$ 60,695	\$ 63,585	\$ 66,476	\$ 57,805	\$ 66,476	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 439,318
Over(Under)Budget	\$ (15,443)	\$ (20,183)	\$ 4,125	\$ 1,903	\$ 5,472	\$ 1,892	\$ (7,001)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (29,235)
% Over(Under)	-23.23%	-34.92%	6.80%	2.99%	8.23%	3.27%	-10.53%						-6.65%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ -	\$ 223	\$ -	\$ 223	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 446
Budget	\$ 1,632	\$ 1,420	\$ 1,490	\$ 1,561	\$ 1,632	\$ 1,420	\$ 1,632	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,787
Over(Under)Budget	\$ (1,632)	\$ (1,197)	\$ (1,490)	\$ (1,338)	\$ (1,632)	\$ (1,420)	\$ (1,632)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (10,341)
% Over(Under)	-100.00%	-84.30%	-100.00%	-85.71%	-100.00%	-100.00%	-100.00%						-95.87%

**Patient Services Revenue by Team
Monthly Comparison to Budget - 2019**

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 11,138	\$ 8,743	\$ 9,936	\$ 10,828	\$ 12,164	\$ 7,351	\$ 9,282	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 69,442
Budget	\$ 17,937	\$ 15,597	\$ 16,376	\$ 17,157	\$ 17,937	\$ 15,597	\$ 17,936	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 118,537
Over(Under)Budget	\$ (6,799)	\$ (6,854)	\$ (6,440)	\$ (6,329)	\$ (5,773)	\$ (8,246)	\$ (8,654)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (49,095)
% Over(Under)	-37.90%	-43.94%	-39.33%	-36.89%	-32.18%	-52.87%	-48.25%						-41.42%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 70,260	\$ 63,028	\$ 74,609	\$ 89,260	\$ 96,842	\$ 84,805	\$ 71,819	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 550,623
Budget	\$ 96,897	\$ 84,258	\$ 88,471	\$ 92,683	\$ 96,897	\$ 84,258	\$ 96,897	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 640,361
Over(Under)Budget	\$ (26,637)	\$ (21,230)	\$ (13,862)	\$ (3,423)	\$ (55)	\$ 547	\$ (25,078)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (89,738)
% Over(Under)	-27.49%	-25.20%	-15.67%	-3.69%	-0.06%	0.65%	-25.88%						-14.01%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 24,975	\$ 31,378	\$ 41,808	\$ 39,755	\$ 41,896	\$ 35,562	\$ 43,695	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 259,069
Budget	\$ 28,140	\$ 24,470	\$ 25,693	\$ 26,917	\$ 28,140	\$ 24,470	\$ 28,141	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 185,971
Over(Under)Budget	\$ (3,165)	\$ 6,908	\$ 16,115	\$ 12,838	\$ 13,756	\$ 11,092	\$ 15,554	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 73,098
% Over(Under)	-11.25%	28.23%	62.72%	47.69%	48.88%	45.33%	55.27%						39.31%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ -	\$ -	\$ -	\$ 446	\$ -	\$ 222	\$ 223	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 891
Budget	\$ 1,393	\$ 1,210	\$ 1,272	\$ 1,333	\$ 1,392	\$ 1,211	\$ 1,393	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,204
Over(Under)Budget	\$ (1,393)	\$ (1,210)	\$ (1,272)	\$ (887)	\$ (1,392)	\$ (989)	\$ (1,170)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8,313)
% Over(Under)	-100.00%	-100.00%	-100.00%	-66.54%	-100.00%	-81.67%	-83.99%						-90.32%

Total	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	\$ 729,250	\$ 624,803	\$ 728,394	\$ 835,035	\$ 870,486	\$ 698,198	\$ 846,370	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,332,536
Budget	\$ 899,745	\$ 782,387	\$ 821,506	\$ 860,623	\$ 899,744	\$ 782,387	\$ 899,747	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,946,139
Over(Under)Budget	\$ (170,495)	\$ (157,584)	\$ (93,112)	\$ (25,588)	\$ (29,258)	\$ (84,189)	\$ (53,377)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (613,603)
% Over(Under)	-18.95%	-20.14%	-11.33%	-2.97%	-3.25%	-10.76%	-5.93%						-10.32%