HCH Monthly Financials
Dashboard- 2019 June

HCH - Encounters June YTD	2018	2019	YTD 2018 to YTD 2019 Variance	% Increase
Fallsway	45,835	48,015	2,180	5%
Baltimore County	1,722	1,881	159	9%
Harford County	134	55	(79)	-59%
Mobile Clinic	864	734	(130)	-15%
North Fallsway	3,715	3,670	(45)	-1%
West Baltimore	2,966	3,012	46	2%
Total	55,236	57,367	2,131	3.9%

HCH - Unique Clients	2018	2019	YTD 2018 to YTD 2019 Variance	% Increase
Total	6,851	7,051	200	2.9%

Operating Cash Summary	Jun 2018	Jun 2019
General Cash	$ 1,002,936	$ 223,706
Operating Money Market	$ 2,511,136	$ 2,011,600
Subtotal: Available Cash	$ 3,514,072	$ 2,235,306
Held in Investment	$ 4,992,709	$ 5,344,087
Ending Operating Cash	$ 8,506,781	$ 7,579,393

Non-Operating Cash Summary	Jun 2018	Jun 2019
Capital Campaign Cash	$ 15,062	$ 15,062
Building Deprecation Cash	$ -	$ -
Held in Investment	$ 3,212,120	$ 3,212,120
Endowment	$ 277,072	$ 266,838
Ending Non Operating Cash	$ 3,504,254	$ 3,494,020

Agency Ratios	Jun 2018	Jun 2019	Variance
Days Operating Reserve:	122 Days	101 Days	-21 Days
Patient Billing AR Days OS	34 Days	48 Days	-14 Days

Headcount	2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Year End 2018	Q1 2019
Filled Positions (FTEs)	243	241	240	258	253	253	
Open Positions *(vacancies)*	36	34	32	25	27	27	
Total Positions *(when fully staffed)*	278	275	272	283	280	280	
Vacancy Rate	13%	12%	12%	9%	10%	10%	
Turnover Rate	18.0%	8.0%	5.0%	4.0%			4.7%

Health Care for the Homeless
Income Statement
June 2019

	April YTD '19 Actual	May YTD '19 Actual	June YTD '19 Actual	June YTD '19 Budget	Bud Var ($)	Bud Var (%)	June YTD 18 PY Actual	PY Var ($)	PY Var (%)
Revenue									
Grants	$ 3,943,130	$ 5,204,688	$ 6,122,647	$ 6,619,054	(496,407)	-7%	$ 5,837,126	285,521	5%
Patient Services, Net	$ 2,777,118	$ 3,606,426	$ 4,271,325	$ 4,794,072	(522,747)	-11%	$ 4,329,874	(58,549)	-1%
Contributions	$ 673,071	$ 714,819	$ 861,081	$ 943,025	(81,944)	-9%	$ 1,194,722	(333,641)	-28%
ACIS	$ 125,526	$ 161,900	$ 182,356	$ 265,240	(82,883)	-31%	$ -	182,356	
Other Sources	$ 1,070,997	$ 1,262,017	$ 1,665,330	$ 1,646,500	18,830	1%	$ 1,917,722	(252,392)	-13%
Total Revenue	$ 8,589,842	$ 10,949,849	$ 13,102,740	$ 14,267,890	(1,165,150)	-8%	$ 13,279,444	(176,704)	-1%
Expenses									
Salaries	$ 5,416,950	$ 6,754,467	$ 7,992,432	$ 8,549,759	557,328	7%	$ 7,717,262	(275,170)	-4%
Benefits	$ 1,480,893	$ 1,817,872	$ 2,139,181	$ 2,243,217	104,036	5%	$ 1,899,576	(239,605)	-13%
Purchased Services	$ 15,656	$ 21,656	$ 21,656	$ 35,000	13,344	38%	$ 43,746	22,090	
Contract Services	$ 17,171	$ 22,149	$ 80,203	$ 183,716	103,513	56%	$ 118,947	38,744	33%
Office Supplies	$ 64,901	$ 96,838	$ 121,975	$ 151,350	29,375	19%	$ 126,093	4,118	3%
Client Assistance	$ 899,596	$ 1,128,269	$ 1,361,941	$ 1,217,857	(144,084)	-12%	$ 1,104,412	(257,529)	-23%
Pharmacy	$ 337,462	$ 563,499	$ 655,014	$ 495,021	(159,994)	-32%	$ 473,042	(181,972)	-38%
Medical Supplies	$ 176,393	$ 253,815	$ 309,712	$ 219,350	(90,362)	-41%	$ 218,774	(90,938)	-42%
Business Operations	$ 294,331	$ 404,048	$ 488,515	$ 504,066	15,551	3%	$ 371,697	(116,818)	-31%
Staff Development	$ 87,282	$ 108,128	$ 132,228	$ 179,589	47,361	26%	$ 161,686	29,458	18%
Building Operations	$ 298,918	$ 380,034	$ 464,699	$ 374,496	(90,203)	-24%	$ 326,428	(138,271)	-42%
Utilities	$ 128,169	$ 160,980	$ 204,093	$ 175,376	(28,718)	-16%	$ 165,141	(38,952)	-24%
Equipment	$ 69,516	$ 91,525	$ 97,062	$ 128,390	31,328	24%	$ 101,470	4,408	4%
Chocolate Affair	$ 179,115	$ 179,115	$ 179,115	$ 200,000	20,885	10%	$ 188,558	9,442	5%
In-Kind expense	$ -	$ 31,638	$ 31,638	$ -	(31,638)		$ 28,839	(2,799)	-10%
Interest Expense	$ 3,934	$ 3,934	$ 3,934	$ -	(3,934)			(3,934)	
Total Operating Expenses	$ 9,470,286	$ 12,017,968	$ 14,283,398	$ 14,657,185	373,787	3%	$ 13,045,671	(1,237,727)	-9%
Net Operating Surplus (Shortfall)	$ (880,444)	$ (1,068,119)	$ (1,180,658)	$ (389,295)	(791,364)	203%	$ 233,773	(1,414,431)	
Capital Exp/Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ (171,155)	0	0%	$ (300,000)	128,845	
Net Surplus (Shortfall)	$ (1,051,599)	$ (1,239,274)	$ (1,351,813)	$ (560,450)	(791,364)	141%	$ (66,227)	$ (1,285,586)	
Urealized Gain (Loss) Investments	$ 435,814	$ 299,091	$ 488,688		488,688		$ (82,637)	$ 571,325	
Strategic Investment/Unfunded Depr	$ (15,512)	$ (62,178)	$ (108,845)	$ (108,845)	0				
Net Surplus (Deficit)	$ (631,297)	$ (1,002,361)	$ (971,970)	$ (669,295)	(302,676)		$ (148,864)	$ (823,106)	

Health Care for the Homeless
Statement of Activities
June 2019

Statement of Activities	*Total* ***2019 Budget***	*YTD June* ***Actual 2019***	*2019* ***Budget 2019***	*Variance* ***Over/(Under)budget***	
Revenue					
Grants	$ 13,238,107	$ 6,122,647	$ 6,619,054	$ (496,407)	-7.5%
Patient Services, Net	$ 9,801,738	$ 4,271,325	$ 4,794,072	$ (522,747)	-10.9%
Contributions	$ 2,500,000	$ 861,081	$ 943,025	$ (81,944)	-8.7%
ACIS	$ 530,479	$ 182,356	$ 265,240	$ (82,883)	-31.2%
Other Sources	$ 3,293,000	$ 1,665,330	$ 1,646,500	$ 18,830	1.1%
Total Revenue	**$ 29,363,324**	**$ 13,102,740**	**$ 14,267,890**	**$ (1,165,150)**	-8.2%
Expenses					
Salaries	$ 17,165,286	$ 7,992,432	$ 8,549,759	$ (557,328)	-6.5%
Employee Benefits	$ 4,503,310	$ 2,139,181	$ 2,243,217	$ (104,036)	-4.6%
Purchased Services	$ 70,000	$ 21,656	$ 35,000	$ (13,344)	-38.1%
Contract Services	$ 367,431	$ 80,203	$ 183,716	$ (103,513)	-56.3%
Office Supplies	$ 302,700	$ 121,975	$ 151,350	$ (29,375)	-19.4%
Client Assistance	$ 2,435,713	$ 1,361,941	$ 1,217,857	$ 144,084	11.8%
Pharmacy	$ 990,041	$ 655,014	$ 495,021	$ 159,994	32.3%
Medical Supplies	$ 438,700	$ 309,712	$ 219,350	$ 90,362	41.2%
Business Operations	$ 977,431	$ 488,515	$ 504,066	$ (15,551)	-3.1%
Staff Development	$ 359,178	$ 132,228	$ 179,589	$ (47,361)	-26.4%
Building Operations	$ 748,992	$ 464,699	$ 374,496	$ 90,203	24.1%
Utilities	$ 350,751	$ 204,093	$ 175,376	$ 28,718	16.4%
Equipment	$ 256,780	$ 97,062	$ 128,390	$ (31,328)	-24.4%
Chocolate Affair	$ 200,000	$ 179,115	$ 200,000	$ (20,885)	-10.4%
In-Kind Expense	$ -	$ 31,638	$ -	$ 31,638	0.0%
Interest Expense	$ -	$ 3,934	$ -	$ 3,934	0.0%
			$ -		
Total Operating Expenses	**$ 29,166,313**	**$ 14,283,398**	**$ 14,657,185**	**$ (373,787)**	-49.7%
Net Operating Surplus (Shortfall)	**$ 197,011**	**$ (1,180,658)**	**$ (389,295)**	**$ (791,364)**	
			$ -		
Capital Exp./ Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ -	
Net Surplus (Shortfall)	**$ 25,856**	**$ (1,351,813)**	**$ (560,450)**	**$ (791,364)**	
Unrealized Gain (Loss)-Investments	$ -	$ 488,688	$ -		
Strategic Investment/ Unfunded Depr	$ (388,845)	$ (108,845)	$ (108,845)		
Net Surplus (Deficit)	$ (362,989)	$ (971,970)	**$ (669,295)**		

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Addictions	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 115,385	$ 102,687	$ 99,259	$ 126,745	$ 132,004	$ 110,174	$ -	$ -	$ -	$ -	$ -	$ -	$ 686,254
Budget	$ 145,077	$ 126,155	$ 132,462	$ 138,769	$ 145,078	$ 126,154	$ -	$ -	$ -	$ -	$ -	$ -	$ 813,695
Over(Under)Budget	$ (29,692)	$ (23,468)	$ (33,203)	$ (12,024)	$ (13,074)	$ (15,980)	$ -	$ -	$ -	$ -	$ -	$ -	$ (127,441)
% Over(Under)	-20.47%	-18.60%	-25.07%	-8.66%	-9.01%	-12.67%							-15.66%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 166,704	$ 148,943	$ 159,780	$ 194,564	$ 183,021	$ 164,688	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,017,700
Budget	$ 200,150	$ 174,042	$ 182,745	$ 191,448	$ 200,149	$ 174,043	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,122,577
Over(Under)Budget	$ (33,446)	$ (25,099)	$ (22,965)	$ 3,116	$ (17,128)	$ (9,355)	$ -	$ -	$ -	$ -	$ -	$ -	$ (104,877)
% Over(Under)	-16.71%	-14.42%	-12.57%	1.63%	-8.56%	-5.38%							-9.34%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 29,006	$ 14,933	$ 17,200	$ 16,589	$ 18,808	$ 11,544	$ -	$ -	$ -	$ -	$ -	$ -	$ 108,080
Budget	$ 22,167	$ 19,276	$ 20,240	$ 21,203	$ 22,167	$ 19,276	$ -	$ -	$ -	$ -	$ -	$ -	$ 124,329
Over(Under)Budget	$ 6,839	$ (4,343)	$ (3,040)	$ (4,614)	$ (3,359)	$ (7,732)	$ -	$ -	$ -	$ -	$ -	$ -	$ (16,249)
% Over(Under)	30.85%	-22.53%	-15.02%	-21.76%	-15.15%	-40.11%							-13.07%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 9,267	$ 8,925	$ 7,020	$ 14,118	$ 13,144	$ 6,907	$ -	$ -	$ -	$ -	$ -	$ -	$ 59,381
Budget	$ 14,546	$ 12,648	$ 13,281	$ 13,913	$ 14,546	$ 12,647	$ -	$ -	$ -	$ -	$ -	$ -	$ 81,581
Over(Under)Budget	$ (5,279)	$ (3,723)	$ (6,261)	$ 205	$ (1,402)	$ (5,740)	$ -	$ -	$ -	$ -	$ -	$ -	$ (22,200)
% Over(Under)	-36.29%	-29.44%	-47.14%	1.47%	-9.64%	-45.39%							-27.21%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 251,482	$ 208,321	$ 253,962	$ 277,019	$ 300,659	$ 217,248	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,508,691
Budget	$ 305,330	$ 265,506	$ 278,781	$ 292,054	$ 305,330	$ 265,506	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,712,507
Over(Under)Budget	$ (53,848)	$ (57,185)	$ (24,819)	$ (15,035)	$ (4,671)	$ (48,258)	$ -	$ -	$ -	$ -	$ -	$ -	$ (203,816)
% Over(Under)	-17.64%	-21.54%	-8.90%	-5.15%	-1.53%	-18.18%							-11.90%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 51,033	$ 37,622	$ 64,820	$ 65,488	$ 71,948	$ 59,697	$ -	$ -	$ -	$ -	$ -	$ -	$ 350,608
Budget	$ 66,476	$ 57,805	$ 60,695	$ 63,585	$ 66,476	$ 57,805	$ -	$ -	$ -	$ -	$ -	$ -	$ 372,842
Over(Under)Budget	$ (15,443)	$ (20,183)	$ 4,125	$ 1,903	$ 5,472	$ 1,892	$ -	$ -	$ -	$ -	$ -	$ -	$ (22,234)
% Over(Under)	-23.23%	-34.92%	6.80%	2.99%	8.23%	3.27%							-5.96%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ 223	$ -	$ 223	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 446
Budget	$ 1,632	$ 1,420	$ 1,490	$ 1,561	$ 1,632	$ 1,420	$ -	$ -	$ -	$ -	$ -	$ -	$ 9,155
Over(Under)Budget	$ (1,632)	$ (1,197)	$ (1,490)	$ (1,338)	$ (1,632)	$ (1,420)	$ -	$ -	$ -	$ -	$ -	$ -	$ (8,709)
% Over(Under)	-100.00%	-84.30%	-100.00%	-85.71%	-100.00%	-100.00%							-95.13%

Patient Services Revenue by Team

Monthly Comparison to Budget - 2019

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 11,138	$ 8,743	$ 9,936	$ 10,828	$ 12,164	$ 7,351	$ -	$ -	$ -	$ -	$ -	$ -	$ 60,160
Budget	$ 17,937	$ 15,597	$ 16,376	$ 17,157	$ 17,937	$ 15,597	$ -	$ -	$ -	$ -	$ -	$ -	$ 100,601
Over(Under)Budget	$ (6,799)	$ (6,854)	$ (6,440)	$ (6,329)	$ (5,773)	$ (8,246)	$ -	$ -	$ -	$ -	$ -	$ -	$ (40,441)
% Over(Under)	-37.90%	-43.94%	-39.33%	-36.89%	-32.18%	-52.87%							-40.20%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 70,260	$ 63,028	$ 74,609	$ 89,260	$ 96,842	$ 84,805	$ -	$ -	$ -	$ -	$ -	$ -	$ 478,804
Budget	$ 96,897	$ 84,258	$ 88,471	$ 92,683	$ 96,897	$ 84,258	$ -	$ -	$ -	$ -	$ -	$ -	$ 543,464
Over(Under)Budget	$ (26,637)	$ (21,230)	$ (13,862)	$ (3,423)	$ (55)	$ 547	$ -	$ -	$ -	$ -	$ -	$ -	$ (64,660)
% Over(Under)	-27.49%	-25.20%	-15.67%	-3.69%	-0.06%	0.65%							-11.90%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 24,975	$ 31,378	$ 41,808	$ 39,755	$ 41,896	$ 35,562	$ -	$ -	$ -	$ -	$ -	$ -	$ 215,374
Budget	$ 28,140	$ 24,470	$ 25,693	$ 26,917	$ 28,140	$ 24,470	$ -	$ -	$ -	$ -	$ -	$ -	$ 157,830
Over(Under)Budget	$ (3,165)	$ 6,908	$ 16,115	$ 12,838	$ 13,756	$ 11,092	$ -	$ -	$ -	$ -	$ -	$ -	$ 57,544
% Over(Under)	-11.25%	28.23%	62.72%	47.69%	48.88%	45.33%							36.46%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ -	$ -	$ 446	$ -	$ 222	$ -	$ -	$ -	$ -	$ -	$ -	$ 668
Budget	$ 1,393	$ 1,210	$ 1,272	$ 1,333	$ 1,392	$ 1,211	$ -	$ -	$ -	$ -	$ -	$ -	$ 7,811
Over(Under)Budget	$ (1,393)	$ (1,210)	$ (1,272)	$ (887)	$ (1,392)	$ (989)	$ -	$ -	$ -	$ -	$ -	$ -	$ (7,143)
% Over(Under)	-100.00%	-100.00%	-100.00%	-66.54%	-100.00%	-81.67%							-91.45%

Total

Actual	$ 729,250	$ 624,803	$ 728,394	$ 835,035	$ 870,486	$ 698,198	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,486,166
Budget	$ 899,745	$ 782,387	$ 821,506	$ 860,623	$ 899,744	$ 782,387	$ -	$ -	$ -	$ -	$ -	$ -	$ 5,046,392
Over(Under)Budget	$ (170,495)	$ (157,584)	$ (93,112)	$ (25,588)	$ (29,258)	$ (84,189)	$ -	$ -	$ -	$ -	$ -	$ -	$ (560,226)
% Over(Under)	-18.95%	-20.14%	-11.33%	-2.97%	-3.25%	-10.76%							-11.10%

Patient Services Revenue
By Team and Location

June 2019 Revenue

	# Encounters				Revenue					Billable Encounters		Billable Encounter Percentages		
Fallsway	**2019 Budget**	**2019 YTD Budget**	**2018 YTD Actual**	**2019 YTD Actual**	**2019 Budget Revenue**	**2018 Actual Revenue YTD**	**2019 Actual Revenue YTD**	**2019 Budget Revenue YTD**	**Actual to Budget Variance**	**2018 Actual Billable Encs YTD**	**2019 Actual Billable Encs YTD**	**2019 Billable % Budget**	**2018 Billable % YTD**	**2019 Billable % YTD**
Addictions	13,489	6,667	6,621	5,776	$ 1,646,313	$ 781,248	$ 686,254	$ 813,695	$ (127,441)	3,568	3,082	55%	54%	53%
Behavioral Health	18,338	9,064	8,798	7,543	$ 2,037,933	$ 968,162	$ 912,197	$ 1,007,254	$ (95,057)	4,583	4,320	52%	52%	57%
Dental	2,818	1,393	789	1,585	$ 82,899	$ 16,669	$ 30,775	$ 40,973	$ (10,198)	183	272	28%	23%	17%
Medical	19,438	9,607	9,165	9,005	$ 2,376,873	$ 1,101,561	$ 1,101,254	$ 1,174,776	$ (73,522)	5,532	5,504	60%	60%	61%
Nursing	6,830	3,376	3,660	3,354	$ 699,960	$ 366,779	$ 337,243	$ 345,957	$ (8,714)	1,675	1,514	46%	46%	45%
Occupational Therapy	1,937	957	973	601	$ 10,000	$ 71,842	$ 446	$ 4,943	$ (4,498)	328	2	28%	34%	0%
Pediatrics	3,095	1,530	1,127	1,499	$ 203,541	$ 81,021	$ 60,160	$ 100,601	$ (40,441)	368	269	30%	33%	18%
Psychiatry	5,805	2,869	2,048	2,480	$ 1,099,567	$ 378,762	$ 478,804	$ 543,464	$ (64,660)	1,935	2,384	95%	94%	96%
Supportive Housing	12,067	5,964	5,558	7,522	$ 319,331	$ 131,743	$ 215,374	$ 157,830	$ 57,544	632	990	12%	11%	13%
Bene/CM/Outreach	17,273	8,537	7,152	8,650	$ 14,897	$ 876	$ 668	$ 7,363	$ (6,695)	4	3	0%		
Fallsway Total	101,090	49,964	45,891	48,015	$ 8,491,314	$ 3,898,663	$ 3,823,174	$ 4,196,856	$ (373,682)	18,808	18,340	40%	41%	38%
Baltimore County														
Behavioral Health	576	285	271	332	$ 80,238	$ 36,598	$ 29,180	$ 39,658	$ (10,478)	168	131	63%	62%	39%
Medical	2,194	1,084	1,043	1,065	$ 348,361	$ 163,992	$ 168,493	$ 172,178	$ (3,685)	819	832	78%	79%	78%
Bene/CM/Outreach	929	459	440	484	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Baltimore County Total	3,699	1,828	1,754	1,881	$ 428,599	$ 200,590	$ 197,673	$ 211,836	$ (14,163)	987	963	64%	56%	51%
Harford County Medical	278	137	137	55	$ 45,560	$ 22,527	$ 8,937	$ 22,518	$ (13,581)	114	46	82%	83%	84%
Mobile Clinic														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Medical	1,028	508	507	431	$ 181,195	$ 92,191	$ 62,115	$ 89,556	$ (27,441)	456	305	85%	90%	71%
Nursing	119	59	98	4	$ 13,105	$ 11,171	$ 223	$ 6,477	$ (6,254)	51	1	49%	52%	25%
Bene/CM/Outreach	590	292	265	299	$ -	$ -	$ -	$ -	$ -	-	-			
Mobile Clinic Total	1,737	859	870	734	$ 194,300	$ 103,361	$ 62,338	$ 96,033	$ (33,695)	507	306	54%	58%	42%
North Fallsway														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
Convalescent Care	6,174	3,052	3,046	2,991	$ 251,550	$ 83,268	$ 108,080	$ 124,329	$ (16,250)	409	494	19%	13%	17%
Dental	1,174	580	562	635	$ 56,998	$ 25,368	$ 18,989	$ 28,171	$ (9,182)	171	153	33%	0%	24%
Medical	711	351	9	14	$ 158,333	$ 1,231	$ 1,026	$ 78,257	$ (77,231)	6	5	100%		
Occupational Therapy	144	71	106	30	$ 8,522	$ 6,352	$ -	$ 4,212	$ (4,212)	29	-	26%	0%	0%
Bene/CM/Outreach	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
North Fallsway Total	8,203	4,054	3,723	3,670	$ 475,403	$ 116,219	$ 128,095	$ 234,969	$ (106,874)	615	652	10%	17%	18%
West Baltimore														
Behavioral Health	1,170	578	486	519	$ 153,089	$ 58,625	$ 76,323	$ 75,665	$ 658	273	354	60%	56%	68%
Dental	770	381	350	421	$ 25,164	$ 10,675	$ 9,617	$ 12,437	$ (2,820)	108	95	32%	31%	23%
Medical	2,162	1,069	1,154	1,119	$ 354,518	$ 181,853	$ 166,865	$ 175,222	$ (8,357)	891	820	79%	77%	73%
Nursing	502	248	264	161	$ 41,290	$ 15,110	$ 13,142	$ 20,408	$ (7,266)	69	59	37%	0%	37%
Bene/CM/Outreach	1,975	976	747	792	$ 907	$ 438	$ -	$ 448	$ (448)	2	-	0%		
West Baltimore Total	6,579	3,252	3,001	3,012	$ 574,968	$ 266,702	$ 265,947	$ 284,180	$ (18,233)	1,343	1,328	49%	31%	23%
Total	**121,586**	**60,094**	**55,376**	**57,367**	**$ 10,210,144**	**$ 4,608,063**	**$ 4,486,164**	**$ 5,046,392**	**$ (560,228)**	**22,374**	**21,635**	**40%**	**40%**	**38%**
				Reserve at 4%	$ (408,406)	$ (230,403)	$ (224,308)	$ (252,320)	$ 28,011					
				Total Net revenue	$ 9,801,738	$ 4,377,659	$ 4,261,856	$ 4,794,072	$ (532,216)					

Patient Billings Download - June 2019
Encounters by Department

Sorted by 2018 Encounters Agency Team Stats	YTD 2018	2019	Diff	+/-	Prior Month
Addictions	6,621	5,776	(845)	-13%	-10%
Dental	1,701	2,641	940	55%	58%
Supportive Housing	5,558	7,522	1,964	35%	39%
Medical	15,992	15,134	(858)	-5%	-3%
Mental Health	9,540	8,394	(1,146)	-12%	-11%
Psychiatry	2,063	2,480	417	20%	16%
Pediatrics	1,172	1,573	401	34%	32%
Occupational Therapy	1,079	631	(448)	-42%	-36%
Convalescent Care	3,051	2,995	(56)	-2%	3%
Case Management	5,815	5,907	92	2%	4%
Outreach	1,472	2,822	1,350	92%	97%
Benefits	1,312	1,492	180	14%	15%
Total Encounters	55,376	57,367	**1,991**	3.6%	5.8%

Fallsway	45,891	48,015	2,124	5%	6%
Baltimore County	1,754	1,881	127	7%	9%
Harford County	137	55	(82)	-60%	-51%
Mobile Clinic	870	734	(136)	-16%	-3%
North Fallsway	3,723	3,670	(53)	0%	0%
West Baltimore	3,001	3,012	11	0%	10%

AGENCY ENCOUNTERS

	2017	YTD		2018	YTD	YTD Diff			2019	YTD	YTD Diff	
Jan	9,897	9,897	Jan	9,797	9,797	(100)	-1%	Jan	9,918	9,918	121	1.2%
Feb	8,904	18,801	Feb	8,651	18,448	(353)	-2%	Feb	8,462	18,380	(68)	-0.4%
Mar	10,480	29,281	Mar	8,635	27,083	(2,198)	-8%	Mar	9,531	27,911	828	3.1%
Apr	9,001	38,282	Apr	9,079	36,162	(2,120)	-6%	Apr	10,350	38,261	2,099	5.8%
May	10,209	48,491	May	9,603	45,765	(2,726)	-6%	May	10,251	48,512	2,747	6.0%
Jun	9,758	58,249	Jun	9,613	55,378	(2,871)	-5%	Jun	8,855	57,367	1,989	3.6%
Jul	9,326	67,575	Jul	9,343	64,721	(2,854)	-4%	Jul			-	-0.1%
Aug	10,227	77,802	Aug	10,413	75,134	(2,668)	-3%	Aug			-	0.0%
Sep	9,025	86,827	Sep	8,695	83,829	(2,998)	-3%	Sep			-	0.0%
Oct	10,362	97,189	Oct	10,837	94,666	(2,523)	-3%	Oct			-	0.0%
Nov	9,674	106,863	Nov	9,434	104,100	(2,763)	-3%	Nov			-	0.0%
Dec	8,623	115,486	Dec	8,772	112,872	(2,614)	-2%	Dec			-	0.0%
Total	**115,486**		Total	**112,872**				Total	**57,367**			

Health Care for the Homeless
Statement of Position

June 2019

	6/30/2019	12/31/2018	2019 vs 2018 Change
Assets	Total	Total	Total
Current Assets			
General Cash	2,256,001	3,542,746	(1,286,745)
Held in Investments	8,556,207	8,004,192	552,015
Total Operating Cash	$ 10,812,208	$ 11,546,937	$ (734,729)
Board Designated	-	-	-
Cash Limited for Use	15,062	15,062	-
Investments Limited for Use			
Accounts Receivable Billing, Net	701,814	791,453	(89,639)
Grant Receivables, Net	3,285,875	2,496,314	789,561
Other Receivables	11,707	339,337	(327,630)
Prepaid Expenses	145,712	327,037	(181,325)
Total Current Assets	14,972,378	15,516,141	(543,763)
Plant, Property, & Equipment, Net	10,553,466	10,754,383	(200,917)
Endowment	266,838	250,297	16,541
Other Assets	-	-	-
Total Assets	$ 25,792,682	$ 26,520,822	$ (728,140)
Liabilities			
Current Liabilities	$ 2,792,343	$ 2,549,345	$ 242,998
Long-term Liabilities	-	-	-
Total Liabilities	2,792,343	2,549,345	242,998
Net Assets			
Undesignated	11,244,509	11,613,054	(368,545)
Net Investment in Plant	11,223,202	11,825,795	(602,593)
Contingency	168,412	168,412	-
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	23,000,339	23,971,477	(971,138)
Total	$ 25,792,682	$ 26,520,822	$ (728,140)