HCH Monthly Financials
Dashboard- 2018 Nov

HCH - Encounters November YTD	2017	2018	YTD 2017 to YTD 2018 Variance	% Increase
Fallsway	89,010	86,022	(2,988)	-3%
Baltimore County	2,199	3,517	1,318	60%
Harford County	209	245	36	17%
Mobile Clinic	2,528	1,567	(961)	-38%
North Fallsway	6,685	7,193	508	8%
West Baltimore	6,232	5,357	(875)	-14%
Total	106,863	103,901	(2,962)	-2.8%

HCH - Unique Clients	2017	2018	YTD 2017 to YTD 2018 Variance	% Increase
Total	9,640	9,513	(127)	-1.3%

Operating Cash Summary	Nov 2017	Nov 2018
General Cash	$ 6,287,398	$ 1,287,187
Operating Money Market	$ -	$ 2,529,830
Subtotal: Available Cash	$ 6,287,398	$ 3,817,017
Held in Investment	$ 5,057,122	$ 4,982,798
Ending Operating Cash	$ 11,344,520	$ 8,799,815

Non-Operating Cash Summary	Nov 2017	Nov 2018
Capital Campaign Cash	$ 1,859,738	$ 15,062
Building Deprecation Cash	$ 902,074	$ -
Held in Investment	$ -	$ 3,212,120
Endowment	$ 245,793	$ 276,349
Ending Non Operating Cash	$ 3,007,605	$ 3,503,531

Agency Ratios	Nov 2017	Nov 2018	Variance
Patient Billing AR Days OS	34 Days	50 Days	16 Days
Days Operating Reserve:	167 Days	126 Days	-41 Days

Headcount	2016	Q2 2017	Q3 2017	Q4 2017	Year End 2017	Q1 2018	Q2 2018	Q3 2018
Filled Positions *(current headcount)*	227	240	240	243	243	241	240	258
Open Positions *(vacancies)*	32	34	36	36	36	34	32	25
Total Positions *(when fully staffed)*	259	274	276	278	278	275	272	283
Vacancy Rate	12%	12%	12%	13%	13%	12%	12%	10%
Turnover Rate					18%	8%	5%	4%

Patient Services Revenue
By Team and Location

November 2018 Revenue

Fallsway	# Encounters: 2018 Budget	2018 YTD Budget	2017 YTD Actual	2018 YTD Actual	Revenue: 2018 Budget Revenue	2017 Actual Revenue YTD	2018 Actual Revenue YTD	2018 Budget Revenue YTD	Revenue Actual to Budget	Billable Encounters: 2017 Actual Billable Encs YTD	2018 Actual Billable Encs YTD	Billable Encounter Percentages: 2018 Billable % Budget	2017 Billable % YTD	2018 Billable % YTD
Addictions	17,240	15,848	15,754	11,865	$ 2,065,035	$ 1,885,493	$ 1,427,877	$ 1,898,244	$ (470,367)	8,736	6,521	55%	55%	55%
Behavioral Health	17,796	16,359	14,684	15,956	$ 2,059,894	$ 1,652,509	$ 1,766,350	$ 1,893,518	$ (127,168)	8,000	8,391	55%	54%	53%
Dental	4,373	4,020	3,269	1,977	$ 121,000	$ 85,407	$ 55,307	$ 111,227	$ (55,920)	684	497	22%	21%	25%
Medical	15,600	14,340	21,189	16,439	$ 2,226,827	$ 2,600,406	$ 1,982,020	$ 2,046,968	$ (64,948)	12,818	9,990	81%	60%	61%
Nursing	7,735	7,110	1,764	6,897	$ 721,327	$ 198,798	$ 690,641	$ 663,066	$ 27,575	922	3,154	43%	0%	46%
Occupational Therapy	1,469	1,350	1,423	1,745	$ 157,145	$ 83,511	$ 87,831	$ 144,453	$ (56,622)	387	401	49%	27%	23%
Pediatrics	2,100	1,930	2,283	2,062	$ 194,211	$ 210,825	$ 139,024	$ 178,525	$ (39,501)	964	629	42%	42%	31%
Psychiatry	5,304	4,876	5,748	3,456	$ 964,179	$ 1,039,224	$ 646,501	$ 886,303	$ (239,802)	5,269	3,299	91%	92%	95%
Supportive Housing	10,962	10,077	9,417	10,929	$ 221,481	$ 209,023	$ 243,098	$ 203,592	$ 39,506	1,020	1,161	10%	11%	11%
Bene/CM/Outreach	15,141	13,918	13,479	14,696	$ -	$ 57,471	$ 1,450	$ -	$ 1,450	280	7			
Fallsway Total	97,720	89,828	89,010	86,022	$ 8,731,099	$ 8,022,666	$ 7,040,099	$ 8,025,896	$ (985,797)	39,080	34,050	44%	44%	40%
Baltimore County														
Behavioral Health	551	506	178	532	$ 57,260	$ 32,183	$ 74,626	$ 52,635	$ 21,991	159	342	50%	89%	64%
Medical	3,290	3,024	1,663	2,072	$ 391,604	$ 269,077	$ 320,026	$ 359,974	$ (39,948)	1,367	1,589	60%	82%	77%
Bene/CM/Outreach	375	345	358	913	$ -	$ -	$ -	$ -	$ -	-	-			
Baltimore County Total	4,216	3,875	2,199	3,517	$ 448,864	$ 301,260	$ 394,652	$ 412,609	$ (17,957)	1,526	1,931	64%	69%	55%
Harford County Medical	221	203	209	245	$ 39,584	$ 37,847	$ 39,191	$ 36,387	$ 2,804	192	200	90%	92%	82%
Mobile Clinic														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Medical	1,088	1,000	1,070	928	$ 195,116	$ 196,575	$ 161,664	$ 179,357	$ (17,693)	982	793	89%	92%	85%
Nursing	1,088	1,000	-	117	$ 131,206	$ -	$ 12,266	$ 120,609	$ (108,343)	-	56	60%	0%	48%
Bene/CM/Outreach	1,500	1,379	1,458	522	$ -	$ -	$ -	$ -	$ -	-	-			
Mobile Clinic Total	3,676	3,379	2,528	1,567	$ 326,322	$ 196,575	$ 173,930	$ 299,966	$ (126,036)	982	849	37%	39%	54%
North Fallsway														
Behavioral Health	850	781	12	-	$ 96,689		$ -	$ *88,880*	$ *(88,880)*		-	55%		
Convalescent Care	-	-	6,315	5,980			$ 251,280	$ -	$ 251,280	276	1,193	10%	4%	20%
Dental	536	493	263	1,065	$ 22,000		$ 47,832	$ 20,223	$ 27,609		324	34%	0%	30%
Medical	5,304	4,876	15	12	$ 271,870		$ 1,450	$ 249,911	$ (248,461)		7	25%		
Occupational Therapy	75	69	80	136	$ 5,030		$ 6,790	$ 4,623	$ 2,167		31	31%	0%	23%
Bene/CM/Outreach	1,000	919	-	-	$ -		$ -	$ -	$ -		-			
North Fallsway Total	7,765	7,138	6,685	7,193	$ 395,588	$ -	$ 307,352	$ 363,637	$ (56,285)	276	1,555	10%	4%	22%
West Baltimore														
Behavioral Health	1,156	1,063	1,043	1,041	$ 176,070	$ 133,355	$ 136,260	$ 161,849	$ (25,589)	633	637	72%	61%	61%
Dental	720	662	658	661	$ 18,000	$ 16,999	$ 18,999	$ 16,546	$ 2,453	207	184	31%	31%	28%
Medical	2,992	2,750	2,820	2,038	$ 495,251	$ 428,730	$ 329,620	$ 455,250	$ (125,630)	2,089	1,622	81%	74%	80%
Nursing	782	719	161	450	$ 109,539	$ 22,442	$ 34,384	$ 100,692	$ (66,308)	104	157	66%	0%	35%
Bene/CM/Outreach	1,900	1,747	1,550	1,167	$ -	$ 216	$ 438	$ -	$ 438	2	2			
West Baltimore Total	7,550	6,941	6,232	5,357	$ 798,860	$ 601,742	$ 519,702	$ 734,337	$ (214,635)	3,035	2,602	48%	31%	28%
Total	**121,148**	**111,364**	**106,863**	**103,901**	**$ 10,740,317**	**$ 9,160,089**	**$ 8,474,926**	**$ 9,872,832**	**$ (1,397,906)**	**45,091**	**41,187**	**43%**	**42%**	**40%**
Reserve at 5%					$ (537,016)	$ (458,004)	$ (423,746)	$ (493,642)	$ 69,895					
Total Net revenue					$ 10,203,301	$ 8,702,085	$ 8,051,179	$ 9,379,190	$ (1,328,011)					

Patient Billings Download - November 2018
Encounters by Department

Sorted by 2018 Encounters Agency Team Stats	YTD 2017	2018	Diff	+/-	Prior Month
Addictions	15,754	11,865	(3,889)	-25%	-24%
Dental	4,190	3,703	(487)	-12%	-15%
Supportive Housing	9,429	10,929	1,500	16%	18%
Medical	28,828	29,089	261	1%	1%
Mental Health	15,858	17,505	1,647	10%	11%
Psychiatry	5,822	3,480	(2,342)	-40%	-40%
Pediatrics	2,346	2,171	(175)	-7%	-6%
Occupational Therapy	1,503	1,881	378	25%	32%
Convalescent Care	6,316	5,988	(328)	-5%	-7%
Case Management	11,805	11,358	(447)	-4%	-5%
Outreach	2,018	3,421	1,403	70%	59%
Benefits	3,009	2,511	(498)	-17%	-17%
Total Encounters	106,878	103,901	**(2,977)**	-2.8%	-2.9%

Fallsway	89,010	86,022	(2,988)	-3%	-3%
Baltimore County	2,199	3,517	1,318	60%	57%
Harford County	209	245	36	17%	20%
Mobile Clinic	2,528	1,567	(961)	-38%	-39%
North Fallsway	6,685	7,193	508	0%	0%
West Baltimore	6,232	5,357	(875)	-14%	-15%

AGENCY ENCOUNTERS

	2016	YTD		2017	YTD	YTD Diff			2018	YTD	YTD Diff	
Jan	7,671	7,671	Jan	9,897	9,897	2,226	29%	Jan	9,797	9,797	(100)	-1.0%
Feb	8,619	16,290	Feb	8,904	18,801	2,511	15%	Feb	8,651	18,448	(353)	-1.9%
Mar	9,808	26,097	Mar	10,480	29,281	3,184	12%	Mar	8,634	27,082	(2,199)	-7.5%
Apr	9,460	35,558	Apr	9,001	38,282	2,724	8%	Apr	9,080	36,162	(2,120)	-5.5%
May	9,571	45,128	May	10,209	48,491	3,363	7%	May	9,601	45,763	(2,728)	-5.6%
Jun	10,156	55,285	Jun	9,758	58,249	2,964	5%	Jun	9,612	55,375	(2,874)	-4.9%
Jul	9,110	64,394	Jul	9,326	67,575	3,181	5%	Jul	9,341	64,716	(2,859)	-4.3%
Aug	10,342	74,737	Aug	10,227	77,802	3,065	4%	Aug	10,409	75,125	(2,677)	-3.4%
Sep	9,152	83,889	Sep	9,025	86,827	2,938	4%	Sep	8,683	83,808	(3,019)	-3.5%
Oct	9,393	93,282	Oct	10,362	97,189	3,907	4%	Oct	10,723	94,531	(2,658)	-2.7%
Nov	9,123	102,405	Nov	9,674	106,863	4,458	4%	Nov	9,370	103,901	(2,962)	-2.8%
Dec	8,967	111,372	Dec	8,623	115,486	4,114	4%	Dec			-	0.0%
Total	**111,372**		Total	**115,486**				Total	**103,901**			

Health Care for the Homeless, Inc.

2018 Monthly Financials

Statement of Activities

	Total *2018 Budget*	*YTD November* *Actual 2018*	*YTD November* *Budget 2018*	*Variance* *(worse)/better*	
Revenue					
Grants	$ 12,303,705	$ 11,076,022	$ 11,278,396	$ (202,374)	(2%)
Patient Services, Net	$ 10,203,301	$ 8,051,180	$ 9,379,190	$ (1,328,010)	(14%)
Contributions	$ 2,400,000	$ 2,093,287	$ 1,928,482	$ 164,806	9%
Other Sources	$ 3,495,000	$ 3,470,286	$ 3,203,583	$ 266,703	8%
Total Revenue	**$ 28,402,006**	**$ 24,690,775**	**$ 25,789,651**	**$ (1,098,876)**	(4%)
Expenses				*worse/(better)*	
Salaries	$ 15,669,000	$ 14,513,784	$ 14,408,276	$ 105,508	(1%)
Employee Benefits	$ 4,340,748	$ 3,597,049	$ 3,991,042	$ (393,992)	10%
Purchased Services	$ 123,252	$ 70,880	$ 112,981	$ (42,101)	37%
Contract Services	$ 349,734	$ 243,715	$ 320,590	$ (76,874)	24%
Office Supplies	$ 368,260	$ 231,716	$ 337,572	$ (105,856)	31%
Client Assistance	$ 2,728,267	$ 2,104,875	$ 2,500,911	$ (396,036)	16%
Pharmacy	$ 771,000	$ 972,658	$ 706,750	$ 265,908	(38%)
Medical Supplies	$ 603,264	$ 486,582	$ 552,992	$ (66,410)	12%
Business Operations	$ 764,331	$ 804,888	$ 702,387	$ 102,501	(15%)
Staff Development	$ 443,087	$ 302,916	$ 406,163	$ (103,247)	25%
Building Operations	$ 676,950	$ 716,904	$ 620,538	$ 96,366	(16%)
Utilities	$ 327,300	$ 327,651	$ 300,025	$ 27,626	(9%)
Equipment	$ 320,700	$ 216,499	$ 293,975	$ (77,476)	26%
Chocolate Affair	$ 210,000	$ 178,757	$ 210,000	$ (31,243)	15%
Depreciation	$ 600,000	$ 550,000	$ 550,000	$ -	0%
Total Expenses	**$ 28,295,893**	**$ 25,377,357**	**$ 26,014,201**	**$ (636,844)**	2%
Net Surplus (Shortfall)	**$ 106,113**	**$ (686,582)**	**$ (224,550)**	**$ (462,032)**	
Unrealized Gain (Loss)-Investments		**$ (157,127)**		**$ (157,127)**	
Net Operating Surplus (Shortfall)	**$ 106,113**	**$ (843,709)**	**$ (224,550)**	**$ (619,159)**	

Health Care for the Homeless

Statement of Position

	11/30/2018	12/31/2017	2018 vs 2017 Change
Assets	Total	Total	Total
Current Assets			
General Cash	3,817,017	4,898,628	(1,081,611)
Held in Investments	8,194,918	8,031,058	163,860
Total Operating Cash	$ 12,011,935	$ 12,929,686	$ (917,751)
Board Designated	-	-	-
Cash Limited for Use	15,062	1,120,386	(1,105,324)
Investments Limited for Use			
Accounts Receivable Billing, Net	884,950	509,664	375,286
Grant Receivables, Net	1,967,275	1,591,515	375,760
Other Receivables	292,891	11,380	281,511
Prepaid Expenses	281,794	184,814	96,980
Total Current Assets	15,453,906	16,347,445	(893,539)
Plant, Property, & Equipment, Net	10,761,894	11,231,939	(470,045)
Endowment	276,349	271,415	4,934
Other Assets	-	-	-
Total Assets	$ 26,492,149	$ 27,850,799	$ (1,363,585)
Liabilities			
Current Liabilities	$ 2,779,383	$ 3,201,912	$ (422,529)
Long-term Liabilities	-	-	-
Total Liabilities	2,779,383	3,201,912	(422,529)
Net Assets			
Undesignated	11,904,343	12,290,465	(386,122)
Net Investment in Plant	11,275,795	11,825,795	(550,000)
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	23,712,766	24,648,888	(936,122)
Total	$ 26,492,149	$ 27,850,800	$ (1,358,651)

Patient Services Revenue by Team
Monthly Comparison to Budget

Addictions	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 144,560	$ 113,457	$ 113,896	$ 117,400	$ 137,770	$ 155,292	$ 139,741	$ 150,390	$ 115,867	$ 130,510	$ 108,994	$ -	$ 1,427,877
Budget	$ 174,734	$ 158,849	$ 182,676	$ 158,849	$ 182,676	$ 174,734	$ 166,791	$ 182,676	$ 166,791	$ 174,734	$ 174,734	$ -	$ 1,898,244
Over(Under)Budget	$ (30,174)	$ (45,392)	$ (68,780)	$ (41,449)	$ (44,906)	$ (19,442)	$ (27,050)	$ (32,286)	$ (50,924)	$ (44,224)	$ (65,740)	$ -	$ (470,367)
% Over(Under)	-17.27%	-28.58%	-37.65%	-26.09%	-24.58%	-11.13%	-16.22%	-17.67%	-30.53%	-25.31%	-37.62%		-24.78%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 173,067	$ 163,715	$ 164,672	$ 172,514	$ 194,490	$ 185,812	$ 177,033	$ 189,673	$ 153,758	$ 216,442	$ 186,060	$ -	$ 1,977,236
Budget	$ 202,223	$ 183,840	$ 211,416	$ 183,839	$ 211,415	$ 202,224	$ 193,031	$ 211,414	$ 193,034	$ 202,222	$ 202,224	$ -	$ 2,196,882
Over(Under)Budget	$ (29,156)	$ (20,125)	$ (46,744)	$ (11,325)	$ (16,925)	$ (16,412)	$ (15,998)	$ (21,741)	$ (39,276)	$ 14,220	$ (16,164)	$ -	$ (219,646)
% Over(Under)	-14.42%	-10.95%	-22.11%	-6.16%	-8.01%	-8.12%	-8.29%	-10.28%	-20.35%	7.03%	-7.99%		-10.00%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 10,272	$ 12,462	$ 14,955	$ 16,655	$ 16,958	$ 12,306	$ 32,561	$ 41,734	$ 31,342	$ 32,812	$ 29,223	$ -	$ 251,280
Budget	$ 23,004	$ 20,913	$ 24,050	$ 20,914	$ 24,050	$ 23,004	$ 21,959	$ 24,050	$ 21,958	$ 23,005	$ 23,004	$ -	$ 249,911
Over(Under)Budget	$ 10,272	$ (8,451)	$ (9,095)	$ (4,259)	$ (7,092)	$ (10,698)	$ 10,602	$ 17,684	$ 9,384	$ 9,807	$ 6,219	$ -	$ 1,369
% Over(Under)		-40.41%	-37.82%	-20.36%	-29.49%	-46.50%	48.28%	73.53%	42.74%	42.63%	27.03%		0.55%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 6,388	$ 7,562	$ 5,328	$ 7,397	$ 13,079	$ 14,568	$ 13,425	$ 22,370	$ 12,496	$ 8,733	$ 10,792	$ -	$ 122,138
Budget	$ 13,623	$ 12,385	$ 14,242	$ 12,385	$ 14,242	$ 13,623	$ 13,004	$ 14,242	$ 13,004	$ 13,623	$ 13,623	$ -	$ 147,996
Over(Under)Budget	$ (7,235)	$ (4,823)	$ (8,914)	$ (4,988)	$ (1,163)	$ 945	$ 421	$ 8,128	$ (508)	$ (4,890)	$ (2,831)	$ -	$ (25,858)
% Over(Under)	-53.11%	-38.94%	-62.59%	-40.27%	-8.17%	6.94%	3.24%	57.07%	-3.91%	-35.90%	-20.78%		-17.47%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 282,562	$ 254,015	$ 248,700	$ 258,727	$ 290,671	$ 263,622	$ 268,818	$ 302,308	$ 247,096	$ 192,156	$ 225,295	$ -	$ 2,833,971
Budget	$ 283,325	$ 257,567	$ 296,204	$ 257,567	$ 296,204	$ 283,325	$ 270,446	$ 296,202	$ 270,446	$ 283,325	$ 283,325	$ -	$ 3,077,936
Over(Under)Budget	$ (23,767)	$ (3,552)	$ (47,504)	$ 1,160	$ (5,533)	$ (19,703)	$ (1,628)	$ 6,106	$ (23,350)	$ (91,169)	$ (58,030)	$ -	$ (243,965)
% Over(Under)	-7.76%	-1.38%	-16.04%	0.45%	-1.87%	-6.95%	-0.60%	2.06%	-8.63%	-32.18%	-20.48%		-7.93%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 55,988	$ 47,008	$ 41,600	$ 51,169	$ 58,178	$ 58,481	$ 66,554	$ 79,424	$ 65,104	$ 160,122	$ 53,663	$ -	$ 737,291
Budget	$ 81,406	$ 74,006	$ 85,107	$ 74,004	$ 85,107	$ 81,407	$ 77,705	$ 85,106	$ 77,706	$ 81,407	$ 81,406	$ -	$ 884,367
Over(Under)Budget	$ (25,418)	$ (26,998)	$ (43,507)	$ (22,835)	$ (26,929)	$ (22,926)	$ (11,151)	$ (5,682)	$ (12,602)	$ 78,715	$ (27,743)	$ -	$ (147,076)
% Over(Under)	-31.22%	-36.48%	-51.12%	-30.86%	-31.64%	-28.16%	-14.35%	-6.68%	-16.22%	96.69%	-34.08%		-16.63%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 17,303	$ 16,647	$ 11,608	$ 10,733	$ 10,513	$ 11,609	$ 9,418	$ 7,957	$ (438)	$ (729)	$ -	$ -	$ 94,621
Budget	$ 13,723	$ 12,474	$ 14,346	$ 12,475	$ 14,347	$ 13,723	$ 13,098	$ 14,346	$ 13,099	$ 13,723	$ 13,722	$ -	$ 149,076
Over(Under)Budget	$ 3,580	$ 4,173	$ (2,738)	$ (1,742)	$ (3,834)	$ (2,114)	$ (3,680)	$ (6,389)	$ (13,537)	$ (14,452)	$ (13,722)	$ -	$ (54,455)
% Over(Under)	26.09%	33.45%	-19.09%	-13.96%	-26.72%	-15.40%	-28.10%	-44.54%	-103.34%	-105.31%	-100.00%		-36.53%

Patient Services Revenue by Team

Monthly Comparison to Budget

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 13,142	$ 14,456	$ 9,992	$ 7,885	$ 12,703	$ 12,820	$ 5,611	$ 14,894	$ 11,963	$ 21,915	$ 13,643	$ -	$ 139,024
Budget	$ 16,433	$ 14,940	$ 17,180	$ 14,939	$ 17,180	$ 16,434	$ 15,686	$ 17,180	$ 15,686	$ 16,433	$ 16,434	$ -	$ 178,525
Over(Under)Budget	$ (3,291)	$ (484)	$ (7,188)	$ (7,054)	$ (4,477)	$ (3,614)	$ (10,075)	$ (2,286)	$ (3,723)	$ 5,482	$ (2,791)	$ -	$ (39,501)
% Over(Under)	-20.03%	-3.24%	-41.84%	-47.22%	-26.06%	-21.99%	-64.23%	-13.31%	-23.73%	33.36%	-16.98%		-22.13%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 63,110	$ 65,467	$ 60,097	$ 64,736	$ 64,611	$ 58,813	$ 54,850	$ 52,829	$ 51,128	$ 56,103	$ 54,757	$ -	$ 646,501
Budget	$ 81,584	$ 74,168	$ 85,293	$ 74,167	$ 85,293	$ 81,585	$ 77,875	$ 85,293	$ 77,876	$ 81,585	$ 81,584	$ -	$ 886,303
Over(Under)Budget	$ (18,474)	$ (8,701)	$ (25,196)	$ (9,431)	$ (20,682)	$ (22,772)	$ (23,025)	$ (32,464)	$ (26,748)	$ (25,482)	$ (26,827)	$ -	$ (239,802)
% Over(Under)	-22.64%	-11.73%	-29.54%	-12.72%	-24.25%	-27.91%	-29.57%	-38.06%	-34.35%	-31.23%	-32.88%		-27.06%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 27,742	$ 15,122	$ 22,027	$ 27,429	$ 21,589	$ 26,615	$ 28,504	$ 34,918	$ 21,788	$ 3,473	$ 13,891	$ -	$ 243,098
Budget	$ 18,741	$ 17,037	$ 19,592	$ 17,037	$ 19,593	$ 18,741	$ 17,888	$ 19,593	$ 17,889	$ 18,740	$ 18,741	$ -	$ 203,592
Over(Under)Budget	$ 9,001	$ (1,915)	$ 2,435	$ 10,392	$ 1,996	$ 7,874	$ 10,616	$ 15,325	$ 3,899	$ (15,267)	$ (4,850)	$ -	$ 39,506
% Over(Under)	48.03%	-11.24%	12.43%	61.00%	10.19%	42.01%	59.35%	78.22%	21.79%	-81.47%	-25.88%		19.40%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2018 YTD
Actual	$ 3,231	$ 3,943	$ 2,956	$ 4,440	$ (9,532)	$ 657	$ 3,285	$ 657	$ 657	$ (8,844)	$ 438	$ -	$ 1,888
Budget	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Over(Under)Budget	$ 3,231	$ 3,943	$ 2,956	$ 4,440	$ (9,532)	$ 657	$ 3,285	$ 657	$ 657	$ (8,844)	$ 438	$ -	$ 1,888
% Over(Under)													

Total

Actual	$ 797,365	$ 713,854	$ 695,831	$ 739,085	$ 811,030	$ 800,595	$ 799,800	$ 897,154	$ 710,761	$ 812,693	$ 696,756	$ -	$ 8,474,925
Budget	$ 908,796	$ 826,179	$ 950,106	$ 826,176	$ 950,107	$ 908,800	$ 867,483	$ 950,102	$ 867,489	$ 908,797	$ 908,797	$ -	$ 9,872,832
Over(Under)Budget	$ (111,431)	$ (112,325)	$ (254,275)	$ (87,091)	$ (139,077)	$ (108,205)	$ (67,683)	$ (52,948)	$ (156,728)	$ (96,104)	$ (212,041)	$ -	$ (1,397,907)
% Over(Under)	-12.26%	-13.60%	-26.76%	-10.54%	-14.64%	-11.91%	-7.80%	-5.57%	-18.07%	-10.57%	-23.33%		-14.16%