Health Care for the Homeless
Income Statement
Sept 2019

	July YTD '19 Actual	Aug YTD '19 Actual	Sept YTD '19 Actual	Sept YTD '19 Budget	Bud Var ($)	Bud Var (%)	Sept YTD 18 PY Actual	PY Var ($)	PY Var (%)
Revenue									
Grants	$ 7,166,679	$ 8,136,581	$ 9,019,357	$ 9,928,580	(909,223)	-9%	$ 9,137,006	(117,648)	-1%
Patient Services, Net	$ 4,875,621	$ 5,962,095	$ 6,690,783	$ 7,246,859	(556,076)	-8%	$ 6,617,203	73,580	1%
Contributions	$ 835,214	$ 794,186	$ 1,315,082	$ 1,375,250	(60,168)	-4%	$ 1,719,239	(404,157)	-24%
ACIS	$ 202,356	$ 246,928	$ 285,385	$ 397,859	(112,474)	-28%	$ -	285,385	
Other Sources	$ 2,038,129	$ 2,506,146	$ 2,727,925	$ 2,470,250	257,675	10%	$ 2,904,658	(176,734)	-6%
Total Revenue	$ 15,117,999	$ 17,645,936	$ 20,038,532	$ 21,418,799	(1,380,267)	-6%	$ 20,378,106	(339,574)	-2%
Expenses									
Salaries	$ 9,370,450	$ 10,687,610	$ 11,934,528	$ 12,824,639	890,111	7%	$ 11,690,491	(244,037)	-2%
Benefits	$ 2,535,454	$ 3,073,527	$ 3,417,615	$ 3,364,825	(52,790)	-2%	$ 2,946,954	(470,661)	-16%
Purchased Services	$ 51,099	$ 51,099	$ 39,099	$ 52,500	13,401	26%	$ 49,444	10,345	21%
Contract Services	$ 87,911	$ 94,834	$ 136,656	$ 275,573	138,918	50%	$ 202,361	65,705	32%
Office Supplies	$ 123,024	$ 135,164	$ 156,886	$ 227,025	70,139	31%	$ 153,529	(3,356)	-2%
Client Assistance	$ 1,586,417	$ 1,811,127	$ 2,018,887	$ 1,826,785	(192,103)	-11%	$ 1,734,999	(283,888)	-16%
Pharmacy	$ 755,923	$ 860,118	$ 962,105	$ 742,531	(219,574)	-30%	$ 809,532	(152,572)	-19%
Medical Supplies	$ 346,169	$ 392,159	$ 448,286	$ 329,025	(119,261)	-36%	$ 369,831	(78,455)	-21%
Business Operations	$ 566,654	$ 619,495	$ 689,079	$ 740,748	51,669	7%	$ 616,712	(72,367)	-12%
Staff Development	$ 140,115	$ 167,595	$ 195,291	$ 269,384	74,093	28%	$ 233,644	38,353	16%
Building Operations	$ 555,339	$ 681,302	$ 744,641	$ 561,744	(182,897)	-33%	$ 559,663	(184,978)	-33%
Utilities	$ 227,137	$ 265,123	$ 293,793	$ 263,063	(30,730)	-12%	$ 266,730	(27,063)	-10%
Equipment	$ 105,264	$ 124,142	$ 131,467	$ 192,585	61,118	32%	$ 143,528	12,061	8%
Chocolate Affair	$ 178,990	$ 178,990	$ 213,083	$ 200,000	(13,083)	-7%	$ 171,408	(41,675)	-24%
In-Kind expense	$ 31,638	$ 31,638	$ 31,638	$ -	(31,638)		$ 33,194	1,556	5%
Interest Expense	$ 3,934	$ 3,934	$ 3,934	$ -	(3,934)			(31,638)	
Total Operating Expenses	$ 16,665,519	$ 19,177,859	$ 21,416,986	$ 21,870,427	453,441	2%	$ 19,982,019	(1,434,967)	-7%
Net Operating Surplus (Shortfall)	$ (1,547,519)	$ (1,531,923)	$ (1,378,454)	$ (451,628)	(926,826)	205%	$ 396,087	(1,774,541)	
Capital Exp/Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ (171,155)	0	0%	$ (450,000)	278,845	
Net Surplus (Shortfall)	$ (1,718,674)	$ (1,703,078)	$ (1,549,609)	$ (622,783)	(926,826)	149%	$ (53,913)	$ (1,495,696)	
Urealized Gain (Loss) Investments	$ 487,732	$ 506,008	$ 534,602	$ -	534,602		$ 66,048	$ 468,554	
Strategic Investment/Unfunded Depr	$ (155,512)	$ (202,178)	$ (248,845)	$ (248,845)	0				
Net Surplus (Deficit)	$ (1,386,455)	$ (1,399,248)	$ (1,263,852)	$ (871,628)	(392,223)		$ 12,135	$ (1,275,987)	

Patient Services Revenue
By Team and Location

September 2019 Revenue

	# Encounters				Revenue					Billable Encounters		Billable Encounter Percentages		
Fallsway	**2019 Budget**	**2019 YTD Budget**	**2018 YTD Actual**	**2019 YTD Actual**	**2019 Budget Revenue**	**2018 Actual Revenue YTD**	**2019 Actual Revenue YTD**	**2019 Budget Revenue YTD**	**Actual to Budget Variance**	**2018 Actual Billable Encs YTD**	**2019 Actual Billable Encs YTD**	**2019 Billable % Budget**	**2018 Billable % YTD**	**2019 Billable % YTD**
Addictions	13,489	10,078	9,838	8,628	$ 1,646,313	$ 1,184,399	$ 1,122,844	$ 1,230,004	$ (107,160)	5,409	5,042	55%	55%	58%
Behavioral Health	18,338	13,701	12,880	11,692	$ 2,037,933	$ 1,431,474	$ 1,446,206	$ 1,522,594	$ (76,388)	6,790	6,894	52%	53%	59%
Dental	2,818	2,105	1,501	2,419	$ 82,899	$ 39,172	$ 46,143	$ 61,936	$ (15,793)	372	407	28%	25%	17%
Medical	19,438	14,523	13,791	13,891	$ 2,376,873	$ 1,653,666	$ 1,793,338	$ 1,775,825	$ 17,513	8,318	8,480	60%	60%	61%
Nursing	6,830	5,103	5,573	4,810	$ 699,960	$ 565,793	$ 502,747	$ 522,959	$ (20,212)	2,584	2,257	46%	46%	47%
Occupational Therapy	1,937	1,447	1,452	837	$ 10,000	$ 87,831	$ 446	$ 7,471	$ (7,026)	401	2	28%	28%	0%
Pediatrics	3,095	2,312	1,656	2,417	$ 203,541	$ 115,680	$ 92,758	$ 152,071	$ (59,313)	527	410	30%	32%	17%
Psychiatry	5,805	4,337	2,879	3,770	$ 1,099,567	$ 536,892	$ 718,944	$ 821,516	$ (102,572)	2,739	3,585	95%	95%	95%
Supportive Housing	12,067	9,016	8,650	11,479	$ 319,331	$ 215,085	$ 339,886	$ 238,581	$ 101,305	1,027	1,567	12%	12%	14%
Bene/CM/Outreach	17,273	12,905	11,212	12,816	$ 14,897	$ 1,095	$ 1,114	$ 11,130	$ (10,016)	5	5	0%		
Fallsway Total	101,090	75,527	69,432	72,759	$ 8,491,314	$ 5,831,087	$ 6,064,424	$ 6,344,087	$ (279,663)	28,172	28,649	40%	41%	39%
Baltimore County														
Behavioral Health	576	430	430	514	$ 80,238	$ 59,513	$ 48,114	$ 59,948	$ (11,834)	273	216	63%	63%	42%
Medical	2,194	1,639	1,657	1,660	$ 348,361	$ 264,246	$ 260,647	$ 260,270	$ 377	1,310	1,285	78%	79%	77%
Bene/CM/Outreach	929	694	698	731	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Baltimore County Total	3,699	2,763	2,785	2,905	$ 428,599	$ 323,759	$ 308,761	$ 320,218	$ (11,457)	1,583	1,501	64%	57%	52%
Harford County Medical	278	208	203	55	$ 45,560	$ 32,966	$ 8,937	$ 34,039	$ (25,102)	167	46	82%	82%	84%
Mobile Clinic														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Medical	1,028	768	751	484	$ 181,195	$ 135,160	$ 70,816	$ 135,376	$ (64,560)	665	346	85%	89%	71%
Nursing	119	89	106	4	$ 13,105	$ 11,828	$ 223	$ 9,791	$ (9,568)	54	1	49%	51%	25%
Bene/CM/Outreach	590	441	437	355	$ -	$ -	$ -	$ -	$ -	-	-			
Mobile Clinic Total	1,737	1,298	1,294	843	$ 194,300	$ 146,988	$ 71,039	$ 145,167	$ (74,128)	719	347	54%	56%	41%
North Fallsway														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
Convalescent Care	6,174	4,613	4,716	4,203	$ 251,550	$ 191,216	$ 168,463	$ 187,940	$ (19,477)	910	769	19%	19%	18%
Dental	1,174	877	870	926	$ 56,998	$ 39,267	$ 26,249	$ 42,585	$ (16,336)	272	218	33%	0%	24%
Medical	711	531	10	23	$ 158,333	$ 1,450	$ 2,721	$ 118,295	$ (115,574)	7	13	100%		
Occupational Therapy	144	108	117	64	$ 8,522	$ 6,790	$ -	$ 6,367	$ (6,367)	31	-	26%	0%	0%
Bene/CM/Outreach	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
North Fallsway Total	8,203	6,129	5,713	5,216	$ 475,403	$ 238,723	$ 197,433	$ 355,187	$ (157,754)	1,220	1,000	10%	21%	19%
West Baltimore														
Behavioral Health	1,170	874	811	719	$ 153,089	$ 104,691	$ 100,079	$ 114,377	$ (14,298)	486	463	60%	60%	64%
Dental	770	575	533	635	$ 25,164	$ 15,692	$ 13,392	$ 18,801	$ (5,409)	157	142	32%	29%	22%
Medical	2,162	1,615	1,709	1,642	$ 354,518	$ 276,500	$ 246,178	$ 264,870	$ (18,692)	1,358	1,216	79%	79%	74%
Nursing	502	375	368	161	$ 41,290	$ 29,785	$ 13,142	$ 30,849	$ (17,707)	136	59	37%	0%	37%
Bene/CM/Outreach	1,975	1,476	970	1,281	$ 907	$ 438	$ -	$ 678	$ (678)	2	-	0%		
West Baltimore Total	6,579	4,915	4,391	4,438	$ 574,968	$ 427,105	$ 372,791	$ 429,575	$ (56,784)	2,139	1,880	49%	29%	22%
Total	**121,586**	**90,840**	**83,818**	**86,216**	**$ 10,210,144**	**$ 7,000,628**	**$ 7,023,386**	**$ 7,628,273**	**$ (604,887)**	**34,000**	**33,423**	**40%**	**41%**	**39%**
				Reserve at 4%	$ (408,406)	$ (350,031)	$ (351,169)	$ (381,414)	$ 30,244					
				Total Net revenue	$ 9,801,738	$ 6,650,597	$ 6,672,217	$ 7,246,859	$ (574,642)					

Patient Billings Download - September 2019
Encounters by Department

Sorted by 2018 Encounters Agency Team Stats	YTD 2018	2019	Diff	+/-	Prior Month
Addictions	9,838	8,628	(1,210)	-12%	-13%
Dental	2,904	3,980	1,076	37%	45%
Supportive Housing	8,650	11,479	2,829	33%	32%
Medical	24,087	22,613	(1,474)	-6%	-6%
Mental Health	14,100	12,925	(1,175)	-8%	-9%
Psychiatry	2,900	3,770	870	30%	28%
Pediatrics	1,737	2,534	797	46%	42%
Occupational Therapy	1,569	901	(668)	-43%	-44%
Convalescent Care	4,721	4,209	(512)	-11%	-8%
Case Management	8,884	8,847	(37)	0%	0%
Outreach	2,558	4,115	1,557	61%	66%
Benefits	1,870	2,215	345	18%	20%
Total Encounters	83,818	86,216	**2,398**	2.9%	2.9%

Fallsway	69,432	72,759	3,327	5%	5%
Baltimore County	2,785	2,905	120	4%	4%
Harford County	203	55	(148)	-73%	-69%
Mobile Clinic	1,294	843	(451)	-35%	-29%
North Fallsway	5,713	5,216	(497)	0%	0%
West Baltimore	4,391	4,438	47	1%	-1%

AGENCY ENCOUNTERS

	2017	YTD		2018	YTD	YTD Diff			2019	YTD	YTD Diff	
Jan	9,897	9,897	Jan	9,797	9,797	(100)	-1%	Jan	9,918	9,918	121	1.2%
Feb	8,904	18,801	Feb	8,651	18,448	(353)	-2%	Feb	8,462	18,380	(68)	-0.4%
Mar	10,480	29,281	Mar	8,635	27,083	(2,198)	-8%	Mar	9,534	27,914	831	3.1%
Apr	9,001	38,282	Apr	9,079	36,162	(2,120)	-6%	Apr	10,354	38,268	2,106	5.8%
May	10,209	48,491	May	9,603	45,765	(2,726)	-6%	May	10,266	48,534	2,769	6.1%
Jun	9,758	58,249	Jun	9,613	55,378	(2,871)	-5%	Jun	9,047	57,581	2,203	4.0%
Jul	9,326	67,575	Jul	9,343	64,721	(2,854)	-4%	Jul	10,088	67,669	2,948	4.5%
Aug	10,227	77,802	Aug	10,413	75,134	(2,668)	-3%	Aug	9,717	77,386	2,252	3.0%
Sep	9,025	86,827	Sep	8,695	83,829	(2,998)	-3%	Sep	8,830	86,216	2,387	2.8%
Oct	10,362	97,189	Oct	10,837	94,666	(2,523)	-3%	Oct			-	0.0%
Nov	9,674	106,863	Nov	9,434	104,100	(2,763)	-3%	Nov			-	0.0%
Dec	8,623	115,486	Dec	8,772	112,872	(2,614)	-2%	Dec			-	0.0%
Total	**115,486**		Total	**112,872**				Total	**86,216**			

Health Care for the Homeless
Statement of Activities
September 2019

Statement of Activities	*Total* *2019 Budget*	*YTD September* *Actual 2019*	*September* *Budget 2019*	*Variance* *Over/(Under)budget*	
Revenue					
Grants	$ 13,238,107	$ 9,019,357	$ 9,928,580	$ (909,223)	-9.2%
Patient Services, Net	$ 9,801,738	$ 6,690,783	$ 7,246,859	$ (556,076)	-7.7%
Contributions	$ 2,500,000	$ 1,315,082	$ 1,375,250	$ (60,168)	-4.4%
ACIS	$ 530,479	$ 285,385	$ 397,859	$ (112,474)	-28.3%
Other Sources	$ 3,293,000	$ 2,727,925	$ 2,470,250	$ 257,675	10.4%
Total Revenue	**$ 29,363,324**	**$ 20,038,532**	**$ 21,418,799**	**$ (1,380,267)**	-6.4%
Expenses					
Salaries	$ 17,165,286	$ 11,934,528	$ 12,824,639	$ (890,111)	-6.9%
Employee Benefits	$ 4,503,310	$ 3,417,615	$ 3,364,825	$ 52,790	1.6%
Purchased Services	$ 70,000	$ 39,099	$ 52,500	$ (13,401)	-25.5%
Contract Services	$ 367,431	$ 136,656	$ 275,573	$ (138,918)	-50.4%
Office Supplies	$ 302,700	$ 156,886	$ 227,025	$ (70,139)	-30.9%
Client Assistance	$ 2,435,713	$ 2,018,887	$ 1,826,785	$ 192,103	10.5%
Pharmacy	$ 990,041	$ 962,105	$ 742,531	$ 219,574	29.6%
Medical Supplies	$ 438,700	$ 448,286	$ 329,025	$ 119,261	36.2%
Business Operations	$ 977,431	$ 689,079	$ 740,748	$ (51,669)	-7.0%
Staff Development	$ 359,178	$ 195,291	$ 269,384	$ (74,093)	-27.5%
Building Operations	$ 748,992	$ 744,641	$ 561,744	$ 182,897	32.6%
Utilities	$ 350,751	$ 293,793	$ 263,063	$ 30,730	11.7%
Equipment	$ 256,780	$ 131,467	$ 192,585	$ (61,118)	-31.7%
Chocolate Affair	$ 200,000	$ 213,083	$ 200,000	$ 13,083	6.5%
In-Kind Expense	$ -	$ 31,638	$ -	$ 31,638	0.0%
Interest Expense	$ -	$ 3,934	$ -	$ 3,934	0.0%
			$ -		
Total Operating Expenses	**$ 29,166,313**	**$ 21,416,986**	**$ 21,870,427**	**$ (453,441)**	-25.0%
Net Operating Surplus (Shortfall)	**$ 197,011**	**$ (1,378,454)**	**$ (451,628)**	**$ (926,826)**	
			$ -		
Capital Exp./ Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ -	
Net Surplus (Shortfall)	**$ 25,856**	**$ (1,549,609)**	**$ (622,783)**	**$ (926,826)**	
Unrealized Gain (Loss)-Investments	$ -	$ 534,602	$ -		
Strategic Investment/ Unfunded Depr	$ (388,845)	$ (248,845)	$ (248,845)		
Net Surplus (Deficit)	$ (362,989)	$ (1,263,852)	**$ (871,628)**		

Health Care for the Homeless

Statement of Position

	9/30/2019	12/31/2018	2019 vs 2018 Change
Assets	Total	Total	Total
Current Assets			
General Cash	3,003,315	3,542,746	(539,431)
Held in Investments	8,654,309	8,004,192	650,117
Total Operating Cash	$ 11,657,624	$ 11,546,937	$ 110,687
Board Designated	-	-	-
Cash Limited for Use	15,062	15,062	-
Investments Limited for Use			
Accounts Receivable Billing, Net	822,360	791,453	30,907
Grant Receivables, Net	1,718,384	2,496,314	(777,930)
Other Receivables	496,226	339,337	156,889
Prepaid Expenses	163,029	327,037	(164,008)
Total Current Assets	14,872,685	15,516,141	(643,456)
Plant, Property, & Equipment, Net	10,456,659	10,754,383	(297,724)
Endowment	266,838	250,297	16,541
Other Assets	-	-	-
Total Assets	$ 25,596,182	$ 26,520,822	$ (924,640)
Liabilities			
Current Liabilities	$ 2,887,629	$ 2,549,345	$ 338,284
Long-term Liabilities	-	-	-
Total Liabilities	2,887,629	2,549,345	338,284
Net Assets			
Undesignated	10,952,723	11,613,054	(660,331)
Net Investment in Plant	11,223,202	11,825,795	(602,593)
Contingency	168,412	168,412	-
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	22,708,553	23,971,477	(1,262,924)
Total	$ 25,596,182	$ 26,520,822	$ (924,640)

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Addictions	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 115,385	$ 102,687	$ 99,259	$ 126,745	$ 132,004	$ 110,174	$ 136,768	$ 159,266	$ 140,556	$ -	$ -	$ -	$ 1,122,844
Budget	$ 145,077	$ 126,155	$ 132,462	$ 138,769	$ 145,078	$ 126,154	$ 145,077	$ 138,770	$ 132,462	$ -	$ -	$ -	$ 1,230,004
Over(Under)Budget	$ (29,692)	$ (23,468)	$ (33,203)	$ (12,024)	$ (13,074)	$ (15,980)	$ (8,309)	$ 20,496	$ 8,094	$ -	$ -	$ -	$ (107,160)
% Over(Under)	-20.47%	-18.60%	-25.07%	-8.66%	-9.01%	-12.67%	-5.73%	14.77%	6.11%				-8.71%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 166,704	$ 148,943	$ 159,780	$ 194,564	$ 183,021	$ 164,688	$ 204,012	$ 198,019	$ 174,667	$ -	$ -	$ -	$ 1,594,398
Budget	$ 200,150	$ 174,042	$ 182,745	$ 191,448	$ 200,149	$ 174,043	$ 200,149	$ 191,447	$ 182,746	$ -	$ -	$ -	$ 1,696,919
Over(Under)Budget	$ (33,446)	$ (25,099)	$ (22,965)	$ 3,116	$ (17,128)	$ (9,355)	$ 3,863	$ 6,572	$ (8,079)	$ -	$ -	$ -	$ (102,521)
% Over(Under)	-16.71%	-14.42%	-12.57%	1.63%	-8.56%	-5.38%	1.93%	3.43%	-4.42%				-6.04%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 29,006	$ 14,933	$ 17,200	$ 16,589	$ 18,808	$ 11,544	$ 16,938	$ 23,301	$ 20,144	$ -	$ -	$ -	$ 168,463
Budget	$ 22,167	$ 19,276	$ 20,240	$ 21,203	$ 22,167	$ 19,276	$ 22,168	$ 21,203	$ 20,240	$ -	$ -	$ -	$ 187,940
Over(Under)Budget	$ 6,839	$ (4,343)	$ (3,040)	$ (4,614)	$ (3,359)	$ (7,732)	$ (5,230)	$ 2,098	$ (96)	$ -	$ -	$ -	$ (19,477)
% Over(Under)	30.85%	-22.53%	-15.02%	-21.76%	-15.15%	-40.11%	-23.59%	9.89%	-0.47%				-10.36%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 9,267	$ 8,925	$ 7,020	$ 14,118	$ 13,144	$ 6,907	$ 7,919	$ 11,196	$ 7,289	$ -	$ -	$ -	$ 85,785
Budget	$ 14,546	$ 12,648	$ 13,281	$ 13,913	$ 14,546	$ 12,647	$ 14,546	$ 13,914	$ 13,281	$ -	$ -	$ -	$ 123,322
Over(Under)Budget	$ (5,279)	$ (3,723)	$ (6,261)	$ 205	$ (1,402)	$ (5,740)	$ (6,627)	$ (2,718)	$ (5,992)	$ -	$ -	$ -	$ (37,537)
% Over(Under)	-36.29%	-29.44%	-47.14%	1.47%	-9.64%	-45.39%	-45.56%	-19.53%	-45.12%				-30.44%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 251,482	$ 208,321	$ 253,962	$ 277,019	$ 300,659	$ 217,248	$ 296,239	$ 334,739	$ 242,969	$ -	$ -	$ -	$ 2,382,638
Budget	$ 305,330	$ 265,506	$ 278,781	$ 292,054	$ 305,330	$ 265,506	$ 305,332	$ 292,054	$ 278,782	$ -	$ -	$ -	$ 2,588,675
Over(Under)Budget	$ (53,848)	$ (57,185)	$ (24,819)	$ (15,035)	$ (4,671)	$ (48,258)	$ (9,093)	$ 42,685	$ (35,813)	$ -	$ -	$ -	$ (206,037)
% Over(Under)	-17.64%	-21.54%	-8.90%	-5.15%	-1.53%	-18.18%	-2.98%	14.62%	-12.85%				-7.96%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 51,033	$ 37,622	$ 64,820	$ 65,488	$ 71,948	$ 59,697	$ 59,475	$ 53,682	$ 52,347	$ -	$ -	$ -	$ 516,112
Budget	$ 66,476	$ 57,805	$ 60,695	$ 63,585	$ 66,476	$ 57,805	$ 66,476	$ 63,586	$ 60,695	$ -	$ -	$ -	$ 563,599
Over(Under)Budget	$ (15,443)	$ (20,183)	$ 4,125	$ 1,903	$ 5,472	$ 1,892	$ (7,001)	$ (9,904)	$ (8,348)	$ -	$ -	$ -	$ (47,487)
% Over(Under)	-23.23%	-34.92%	6.80%	2.99%	8.23%	3.27%	-10.53%	-15.58%	-13.75%				-8.43%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ 223	$ -	$ 223	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 446
Budget	$ 1,632	$ 1,420	$ 1,490	$ 1,561	$ 1,632	$ 1,420	$ 1,632	$ 1,561	$ 1,490	$ -	$ -	$ -	$ 13,838
Over(Under)Budget	$ (1,632)	$ (1,197)	$ (1,490)	$ (1,338)	$ (1,632)	$ (1,420)	$ (1,632)	$ (1,561)	$ (1,490)	$ -	$ -	$ -	$ (13,392)
% Over(Under)	-100.00%	-84.30%	-100.00%	-85.71%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%				-96.78%

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 11,138	$ 8,743	$ 9,936	$ 10,828	$ 12,164	$ 7,351	$ 9,282	$ 12,178	$ 11,138	$ -	$ -	$ -	$ 92,758
Budget	$ 17,937	$ 15,597	$ 16,376	$ 17,157	$ 17,937	$ 15,597	$ 17,936	$ 17,157	$ 16,377	$ -	$ -	$ -	$ 152,071
Over(Under)Budget	$ (6,799)	$ (6,854)	$ (6,440)	$ (6,329)	$ (5,773)	$ (8,246)	$ (8,654)	$ (4,979)	$ (5,239)	$ -	$ -	$ -	$ (59,313)
% Over(Under)	-37.90%	-43.94%	-39.33%	-36.89%	-32.18%	-52.87%	-48.25%	-29.02%	-31.99%				-39.00%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 70,260	$ 63,028	$ 74,609	$ 89,260	$ 96,842	$ 84,805	$ 71,819	$ 93,627	$ 74,694	$ -	$ -	$ -	$ 718,944
Budget	$ 96,897	$ 84,258	$ 88,471	$ 92,683	$ 96,897	$ 84,258	$ 96,897	$ 92,684	$ 88,471	$ -	$ -	$ -	$ 821,516
Over(Under)Budget	$ (26,637)	$ (21,230)	$ (13,862)	$ (3,423)	$ (55)	$ 547	$ (25,078)	$ 943	$ (13,777)	$ -	$ -	$ -	$ (102,572)
% Over(Under)	-27.49%	-25.20%	-15.67%	-3.69%	-0.06%	0.65%	-25.88%	1.02%	-15.57%				-12.49%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 24,975	$ 31,378	$ 41,808	$ 39,755	$ 41,896	$ 35,562	$ 43,695	$ 39,852	$ 40,965	$ -	$ -	$ -	$ 339,886
Budget	$ 28,140	$ 24,470	$ 25,693	$ 26,917	$ 28,140	$ 24,470	$ 28,141	$ 26,916	$ 25,694	$ -	$ -	$ -	$ 238,581
Over(Under)Budget	$ (3,165)	$ 6,908	$ 16,115	$ 12,838	$ 13,756	$ 11,092	$ 15,554	$ 12,936	$ 15,271	$ -	$ -	$ -	$ 101,305
% Over(Under)	-11.25%	28.23%	62.72%	47.69%	48.88%	45.33%	55.27%	48.06%	59.43%				42.46%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ -	$ -	$ 446	$ -	$ 222	$ 223	$ 223	$ -	$ -	$ -	$ -	$ 1,114
Budget	$ 1,393	$ 1,210	$ 1,272	$ 1,333	$ 1,392	$ 1,211	$ 1,393	$ 1,332	$ 1,272	$ -	$ -	$ -	$ 11,808
Over(Under)Budget	$ (1,393)	$ (1,210)	$ (1,272)	$ (887)	$ (1,392)	$ (989)	$ (1,170)	$ (1,109)	$ (1,272)	$ -	$ -	$ -	$ (10,694)
% Over(Under)	-100.00%	-100.00%	-100.00%	-66.54%	-100.00%	-81.67%	-83.99%	-83.26%	-100.00%				-90.57%

Total

Actual	$ 729,250	$ 624,803	$ 728,394	$ 835,035	$ 870,486	$ 698,198	$ 846,370	$ 926,083	$ 764,769	$ -	$ -	$ -	$ 7,023,388
Budget	$ 899,745	$ 782,387	$ 821,506	$ 860,623	$ 899,744	$ 782,387	$ 899,747	$ 860,624	$ 821,510	$ -	$ -	$ -	$ 7,628,273
Over(Under)Budget	$ (170,495)	$ (157,584)	$ (93,112)	$ (25,588)	$ (29,258)	$ (84,189)	$ (53,377)	$ 65,459	$ (56,741)	$ -	$ -	$ -	$ (604,885)
% Over(Under)	-18.95%	-20.14%	-11.33%	-2.97%	-3.25%	-10.76%	-5.93%	7.61%	-6.91%				-7.93%