Health Care for the Homeless
Income Statement
Nov 2019

	Sept YTD '19 Actual	Oct YTD '19 Actual	Nov YTD '19 Actual	Nov YTD '19 Budget	Bud Var ($)	Bud Var (%)	Nov YTD 18 PY Actual	PY Var ($)	PY Var (%)
Revenue									
Grants	$ 9,019,357	$ 10,499,438	$ 11,200,374	$ 12,134,931	(934,558)	-8%	$ 11,076,022	124,352	1%
Patient Services, Net	$ 6,690,783	$ 7,561,209	$ 8,283,100	$ 8,882,044	(598,944)	-7%	$ 8,051,180	231,920	3%
Contributions	$ 1,315,082	$ 1,428,621	$ 1,767,398	$ 2,125,083	(357,685)	-17%	$ 2,093,287	(325,889)	-16%
ACIS	$ 285,385	$ 315,385	$ 345,385	$ 486,272	(140,887)	-29%	$ -	345,385	
Other Sources	$ 2,727,925	$ 3,045,431	$ 3,403,882	$ 3,019,083	384,799	13%	$ 3,470,286	(66,404)	-2%
Total Revenue	$ 20,038,532	$ 22,850,085	$ 25,000,139	$ 26,647,415	(1,647,276)	-6%	$ 24,690,775	309,364	1%
Expenses									
Salaries	$ 11,934,528	$ 13,235,309	$ 14,425,666	$ 15,784,171	1,358,505	9%	$ 14,513,784	88,118	1%
Benefits	$ 3,417,615	$ 3,513,436	$ 3,745,547	$ 4,140,692	395,145	10%	$ 3,597,049	(148,497)	-4%
Purchased Services	$ 39,099	$ 39,099	$ 39,099	$ 64,167	25,068	39%	$ 70,880	31,781	45%
Contract Services	$ 136,656	$ 174,383	$ 111,416	$ 336,812	225,396	67%	$ 243,715	132,300	54%
Office Supplies	$ 156,886	$ 176,933	$ 185,988	$ 277,475	91,487	33%	$ 231,716	45,728	20%
Client Assistance	$ 2,018,887	$ 2,214,420	$ 2,437,377	$ 2,232,737	(204,640)	-9%	$ 2,104,875	(332,501)	-16%
Pharmacy	$ 962,105	$ 1,057,632	$ 1,163,876	$ 907,538	(256,338)	-28%	$ 972,658	(191,217)	-20%
Medical Supplies	$ 448,286	$ 512,291	$ 583,778	$ 402,142	(181,637)	-45%	$ 486,582	(97,196)	-20%
Business Operations	$ 689,079	$ 801,966	$ 884,336	$ 898,537	14,201	2%	$ 804,888	(79,448)	-10%
Staff Development	$ 195,291	$ 203,028	$ 242,327	$ 329,247	86,919	26%	$ 302,916	60,589	20%
Building Operations	$ 744,641	$ 839,883	$ 882,944	$ 686,576	(196,368)	-29%	$ 716,904	(166,040)	-23%
Utilities	$ 293,793	$ 330,275	$ 360,823	$ 321,522	(39,301)	-12%	$ 327,651	(33,172)	-10%
Equipment	$ 131,467	$ 157,467	$ 180,632	$ 235,382	54,750	23%	$ 216,499	35,868	17%
Chocolate Affair	$ 213,083	$ 216,089	$ 230,243	$ 200,000	(30,243)	-15%	$ 178,757	(51,486)	-29%
In-Kind expense	$ 31,638	$ 31,638	$ 31,638	$ -	(31,638)		$ 58,480	26,842	46%
Interest Expense	$ 3,934	$ 3,934	$ 3,934	$ -	(3,934)			(3,934)	
Total Operating Expenses	$ 21,416,986	$ 23,507,784	$ 25,509,624	$ 26,816,995	1,307,371	5%	$ 24,827,357	(682,267)	-3%
Net Operating Surplus (Shortfall)	**$ (1,378,454)**	**$ (657,699)**	**$ (509,485)**	**$ (169,580)**	**(339,904)**		**$ (136,581)**	**(372,904)**	
Urealized Gain (Loss) Investments	$ 534,602	$ 609,913	$ 688,112		688,112		$ (157,127)	$ 845,239	
Capital Exp/Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ (171,155)	0		$ (550,000)	36,667	
Strategic Investment/Unfunded Depr	$ (248,845)	$ (295,512)	$ (342,178)	$ (342,178)	0				
Net Surplus (Deficit)	$ (1,263,852)	$ (514,453)	$ (334,706)	$ (682,914)	348,208		$ (843,708)	$ 509,002	

Patient Services Revenue
By Team and Location

November 2019 Revenue

Fallsway	# Encounters 2019 Budget	2019 YTD Budget	2018 YTD Actual	2019 YTD Actual	Revenue 2019 Budget Revenue	2018 Actual Revenue YTD	2019 Actual Revenue YTD	2019 Budget Revenue YTD	Actual to Budget Variance	Billable Encounters 2018 Actual Billable Encs YTD	2019 Actual Billable Encs YTD	Billable Encounter Percentages 2019 Billable % Budget	2018 Billable % YTD	2019 Billable % YTD
Addictions	13,489	12,352	11,864	10,562	$ 1,646,313	$ 1,428,096	$ 1,407,964	$ 1,507,543	$ (99,579)	6,522	6,322	55%	55%	60%
Behavioral Health	18,338	16,792	15,954	13,907	$ 2,037,933	$ 1,766,402	$ 1,714,950	$ 1,866,153	$ (151,203)	8,392	8,197	52%	53%	59%
Dental	2,818	2,580	1,976	2,988	$ 82,899	$ 54,460	$ 59,749	$ 75,911	$ (16,162)	492	508	28%	25%	17%
Medical	19,438	17,800	16,932	17,119	$ 2,376,873	$ 1,997,480	$ 2,182,077	$ 2,176,524	$ 5,553	10,062	10,383	60%	59%	61%
Nursing	6,830	6,254	6,897	5,733	$ 699,960	$ 693,269	$ 615,904	$ 640,960	$ (25,056)	3,166	2,765	46%	46%	48%
Occupational Therapy	1,937	1,774	1,745	1,060	$ 10,000	$ 87,831	$ 446	$ 9,157	$ (8,712)	401	2	28%	23%	0%
Pediatrics	3,095	2,834	2,071	2,956	$ 203,541	$ 141,434	$ 113,164	$ 186,384	$ (73,220)	640	502	30%	31%	17%
Psychiatry	5,805	5,316	3,456	4,639	$ 1,099,567	$ 646,199	$ 882,454	$ 1,006,883	$ (124,429)	3,298	4,402	95%	95%	95%
Supportive Housing	12,067	11,050	10,924	14,305	$ 319,331	$ 243,234	$ 435,501	$ 292,414	$ 143,087	1,162	2,008	12%	11%	14%
Bene/CM/Outreach	17,273	15,817	14,358	15,393	$ 14,897	$ 1,669	$ 1,249	$ 13,641	$ (12,392)	8	6	0%		
Fallsway Total	101,090	92,569	86,177	88,662	$ 8,491,314	$ 7,060,072	$ 7,413,457	$ 7,775,570	$ (362,113)	34,143	35,095	40%	40%	40%
Baltimore County														
Behavioral Health	576	527	532	626	$ 80,238	$ 74,626	$ 56,356	$ 73,475	$ (17,119)	342	253	63%	64%	40%
Medical	2,194	2,009	2,072	2,200	$ 348,361	$ 326,998	$ 345,130	$ 318,997	$ 26,133	1,621	1,699	78%	78%	77%
Bene/CM/Outreach	929	851	913	922	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Baltimore County Total	3,699	3,387	3,517	3,748	$ 428,599	$ 401,624	$ 401,486	$ 392,472	$ 9,014	1,963	1,952	64%	56%	52%
Harford County Medical	278	255	245	55	$ 45,560	$ 39,411	$ 8,937	$ 41,720	$ (32,783)	201	46	82%	82%	84%
Mobile Clinic														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-	0%		
Medical	1,028	941	926	488	$ 181,195	$ 164,292	$ 70,816	$ 165,922	$ (95,106)	805	346	85%	87%	71%
Nursing	119	109	117	4	$ 13,105	$ 12,266	$ 223	$ 12,000	$ (11,777)	56	1	49%	48%	25%
Bene/CM/Outreach	590	540	522	395	$ -	$ -	$ -	$ -	$ -	-	-			
Mobile Clinic Total	1,737	1,590	1,565	887	$ 194,300	$ 176,558	$ 71,039	$ 177,922	$ (106,883)	861	347	54%	55%	39%
North Fallsway														
Behavioral Health	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
Convalescent Care	6,174	5,654	5,979	5,159	$ 251,550	$ 255,004	$ 270,255	$ 230,347	$ 39,908	1,210	1,231	19%	20%	24%
Dental	1,174	1,075	1,065	1,136	$ 56,998	$ 46,154	$ 31,645	$ 52,194	$ (20,549)	319	267	33%	0%	24%
Medical	711	651	11	29	$ 158,333	$ 1,450	$ 3,970	$ 144,987	$ (141,017)	7	19	100%		
Occupational Therapy	144	132	136	73	$ 8,522	$ 6,790	$ -	$ 7,804	$ (7,804)	31	-	26%	0%	0%
Bene/CM/Outreach	-	-	-	-	$ -	$ -	$ -	$ -	$ -	-	-			
North Fallsway Total	8,203	7,512	7,191	6,397	$ 475,403	$ 309,397	$ 305,870	$ 435,332	$ (129,462)	1,567	1,517	10%	22%	24%
West Baltimore														
Behavioral Health	1,170	1,071	1,041	840	$ 153,089	$ 136,260	$ 117,231	$ 140,185	$ (22,954)	637	540	60%	61%	64%
Dental	770	705	661	771	$ 25,164	$ 18,641	$ 16,469	$ 23,043	$ (6,574)	183	180	32%	28%	23%
Medical	2,162	1,980	2,055	2,005	$ 354,518	$ 330,363	$ 305,432	$ 324,635	$ (19,203)	1,625	1,509	79%	79%	75%
Nursing	502	460	450	161	$ 41,290	$ 34,384	$ 13,142	$ 37,810	$ (24,668)	157	59	37%	0%	37%
Bene/CM/Outreach	1,975	1,809	1,167	1,572	$ 907	$ 438	$ -	$ 831	$ (831)	2	-	0%		
West Baltimore Total	6,579	6,025	5,374	5,349	$ 574,968	$ 520,087	$ 452,274	$ 526,504	$ (74,230)	2,604	2,288	49%	28%	23%
Total	**121,586**	**111,338**	**104,069**	**105,098**	**$ 10,210,144**	**$ 8,507,149**	**$ 8,653,064**	**$ 9,349,520**	**$ (696,456)**	**41,339**	**41,245**	**40%**	**40%**	**39%**
				Reserve at 4%	$ (408,406)	$ (425,357)	$ (432,653)	$ (467,476)	$ 34,823					
				Total Net revenue	$ 9,801,738	$ 8,081,791	$ 8,220,411	$ 8,882,044	$ (661,633)					

Patient Billings Download - November 2019
Encounters by Department

Sorted by 2018 Encounters Agency Team Stats	YTD 2018	2019	Diff	+/-	Prior Month
Addictions	11,864	10,562	(1,302)	-11%	-12%
Dental	3,702	4,895	1,193	32%	35%
Supportive Housing	10,924	14,305	3,381	31%	32%
Medical	29,597	27,649	(1,948)	-7%	-7%
Mental Health	17,503	15,373	(2,130)	-12%	-10%
Psychiatry	3,480	4,639	1,159	33%	33%
Pediatrics	2,180	3,101	921	42%	46%
Occupational Therapy	1,881	1,133	(748)	-40%	-41%
Convalescent Care	5,987	5,165	(822)	-14%	-12%
Case Management	11,176	10,712	(464)	-4%	-2%
Outreach	3,420	5,033	1,613	47%	57%
Benefits	2,356	2,531	175	7%	13%
Total Encounters	104,070	105,098	**1,028**	1.0%	2.0%

Fallsway	86,177	88,662	2,485	3%	4%
Baltimore County	3,517	3,748	231	7%	8%
Harford County	245	55	(190)	-78%	-76%
Mobile Clinic	1,565	887	(678)	-43%	-40%
North Fallsway	7,191	6,397	(794)	0%	0%
West Baltimore	5,374	5,349	(25)	0%	1%

AGENCY ENCOUNTERS

	2017	YTD		2018	YTD	YTD Diff			2019	YTD	YTD Diff	
Jan	9,897	9,897	Jan	9,797	9,797	(100)	-1%	Jan	9,918	9,918	121	1.2%
Feb	8,904	18,801	Feb	8,651	18,448	(353)	-2%	Feb	8,462	18,380	(68)	-0.4%
Mar	10,480	29,281	Mar	8,635	27,083	(2,198)	-8%	Mar	9,534	27,914	831	3.1%
Apr	9,001	38,282	Apr	9,079	36,162	(2,120)	-6%	Apr	10,354	38,268	2,106	5.8%
May	10,209	48,491	May	9,603	45,765	(2,726)	-6%	May	10,266	48,534	2,769	6.1%
Jun	9,758	58,249	Jun	9,613	55,378	(2,871)	-5%	Jun	9,049	57,583	2,205	4.0%
Jul	9,326	67,575	Jul	9,343	64,721	(2,854)	-4%	Jul	10,088	67,671	2,950	4.5%
Aug	10,227	77,802	Aug	10,413	75,134	(2,668)	-3%	Aug	9,749	77,420	2,286	3.0%
Sep	9,025	86,827	Sep	8,695	83,829	(2,998)	-3%	Sep	8,995	86,415	2,586	3.1%
Oct	10,362	97,189	Oct	10,837	94,666	(2,523)	-3%	Oct	10,340	96,755	2,089	2.2%
Nov	9,674	106,863	Nov	9,434	104,100	(2,763)	-3%	Nov	8,343	105,098	998	1.0%
Dec	8,623	115,486	Dec	8,772	112,872	(2,614)	-2%	Dec			-	0.0%
Total	**115,486**		Total	**112,872**				Total	**105,098**			

Health Care for the Homeless
Statement of Activities
November 2019

Statement of Activities	*Total 2019 Budget*	*YTD November Actual 2019*	*November Budget 2019*	*Variance Over/(Under)budget*	
Revenue					
Grants	$ 13,238,107	$ 11,200,374	$ 12,134,931	$ (934,558)	-7.7%
Patient Services, Net	$ 9,801,738	$ 8,283,100	$ 8,882,044	$ (598,944)	-6.7%
Contributions	$ 2,500,000	$ 1,767,398	$ 2,125,083	$ (357,685)	-16.8%
ACIS	$ 530,479	$ 345,385	$ 486,272	$ (140,887)	-29.0%
Other Sources	$ 3,293,000	$ 3,403,882	$ 3,019,083	$ 384,799	12.7%
Total Revenue	**$ 29,363,324**	**$ 25,000,139**	**$ 26,647,415**	**$ (1,647,276)**	-6.2%
Expenses					
Salaries	$ 17,165,286	$ 14,425,666	$ 15,784,171	$ (1,358,505)	-8.6%
Employee Benefits	$ 4,503,310	$ 3,745,547	$ 4,140,692	$ (395,145)	-9.5%
Purchased Services	$ 70,000	$ 39,099	$ 64,167	$ (25,068)	-39.1%
Contract Services	$ 367,431	$ 111,416	$ 336,812	$ (225,396)	-66.9%
Office Supplies	$ 302,700	$ 185,988	$ 277,475	$ (91,487)	-33.0%
Client Assistance	$ 2,435,713	$ 2,437,377	$ 2,232,737	$ 204,640	9.2%
Pharmacy	$ 990,041	$ 1,163,876	$ 907,538	$ 256,338	28.2%
Medical Supplies	$ 438,700	$ 583,778	$ 402,142	$ 181,637	45.2%
Business Operations	$ 977,431	$ 884,336	$ 898,537	$ (14,201)	-1.6%
Staff Development	$ 359,178	$ 242,327	$ 329,247	$ (86,919)	-26.4%
Building Operations	$ 748,992	$ 882,944	$ 686,576	$ 196,368	28.6%
Utilities	$ 350,751	$ 360,823	$ 321,522	$ 39,301	12.2%
Equipment	$ 256,780	$ 180,632	$ 235,382	$ (54,750)	-23.3%
Chocolate Affair	$ 200,000	$ 230,243	$ 200,000	$ 30,243	15.1%
In-Kind Expense	$ -	$ 31,638	$ -	$ 31,638	0.0%
Interest Expense	$ -	$ 3,934	$ -	$ 3,934	0.0%
			$ -		
Total Operating Expenses	**$ 29,166,313**	**$ 25,509,624**	**$ 26,816,995**	**$ (1,307,371)**	-8.1%
Net Operating Surplus (Shortfall)	**$ 197,011**	**$ (509,485)**	**$ (169,580)**	**$ (339,904)**	
			$ -		
Capital Exp./ Funded Depreciation	$ (171,155)	$ (171,155)	$ (171,155)	$ -	
Net Surplus (Shortfall)	**$ 25,856**	**$ (680,640)**	**$ (340,735)**	**$ (339,904)**	
Unrealized Gain (Loss)-Investments	$ -	$ 688,112	$ -		
Strategic Investment/ Unfunded Depr	$ (388,845)	$ (342,178)	$ (342,178)		
Net Surplus (Deficit)	$ (362,989)	$ (334,706)	**$ (682,914)**		

Health Care for the Homeless
Statement of Position

	11/30/2019	12/31/2018	2019 vs 2018 Change
Assets	Total	Total	Total
Current Assets			
General Cash	1,974,807	3,542,746	(1,567,939)
Held in Investments	8,835,868	8,004,192	831,676
Total Operating Cash	$ 10,810,675	$ 11,546,937	$ (736,262)
Board Designated	-	-	-
Cash Limited for Use	15,062	15,062	-
Investments Limited for Use			
Accounts Receivable Billing, Net	611,360	791,453	(180,093)
Grant Receivables, Net	3,551,135	2,496,314	1,054,821
Other Receivables	13,748	339,337	(325,589)
Prepaid Expenses	423,632	327,037	96,595
Total Current Assets	15,425,612	15,516,141	(90,529)
Plant, Property, & Equipment, Net	10,373,806	10,754,383	(380,577)
Endowment	266,838	250,297	16,541
Other Assets	-	-	-
Total Assets	$ 26,066,256	$ 26,520,822	$ (454,566)
Liabilities			
Current Liabilities	$ 2,429,067	$ 2,549,345	$ (120,278)
Long-term Liabilities	-	-	-
Total Liabilities	2,429,067	2,549,345	(120,278)
Net Assets			
Undesignated	11,881,359	11,613,054	268,305
Net Investment in Plant	11,223,202	11,825,795	(602,593)
Contingency	168,412	168,412	-
Temporarily Restricted	264,216	264,216	-
Permanently Restricted	100,000	100,000	-
Total Net Assets	23,637,189	23,971,477	(334,288)
Total	$ 26,066,256	$ 26,520,822	$ (454,566)

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Addictions	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 115,385	$ 102,687	$ 99,259	$ 126,745	$ 132,004	$ 110,174	$ 136,768	$ 159,266	$ 140,556	$ 151,915	$ 133,205	$ -	$ 1,407,964
Budget	$ 145,077	$ 126,155	$ 132,462	$ 138,769	$ 145,078	$ 126,154	$ 145,077	$ 138,770	$ 132,462	$ 145,077	$ 132,462	$ -	$ 1,507,543
Over(Under)Budget	$ (29,692)	$ (23,468)	$ (33,203)	$ (12,024)	$ (13,074)	$ (15,980)	$ (8,309)	$ 20,496	$ 8,094	$ 6,838	$ 743	$ -	$ (99,579)
% Over(Under)	-20.47%	-18.60%	-25.07%	-8.66%	-9.01%	-12.67%	-5.73%	14.77%	6.11%	4.71%	0.56%		-6.61%

Behavioral Health	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 166,704	$ 148,943	$ 159,780	$ 194,564	$ 183,021	$ 164,688	$ 204,012	$ 198,019	$ 174,667	$ 167,882	$ 126,257	$ -	$ 1,888,537
Budget	$ 200,150	$ 174,042	$ 182,745	$ 191,448	$ 200,149	$ 174,043	$ 200,149	$ 191,447	$ 182,746	$ 200,149	$ 182,745	$ -	$ 2,079,813
Over(Under)Budget	$ (33,446)	$ (25,099)	$ (22,965)	$ 3,116	$ (17,128)	$ (9,355)	$ 3,863	$ 6,572	$ (8,079)	$ (32,267)	$ (56,488)	$ -	$ (191,276)
% Over(Under)	-16.71%	-14.42%	-12.57%	1.63%	-8.56%	-5.38%	1.93%	3.43%	-4.42%	-16.12%	-30.91%		-9.20%

Convalescent Care	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 29,006	$ 14,933	$ 17,200	$ 16,589	$ 18,808	$ 11,544	$ 16,938	$ 23,301	$ 20,144	$ 35,707	$ 66,085	$ -	$ 270,255
Budget	$ 22,167	$ 19,276	$ 20,240	$ 21,203	$ 22,167	$ 19,276	$ 22,168	$ 21,203	$ 20,240	$ 22,167	$ 20,240	$ -	$ 230,347
Over(Under)Budget	$ 6,839	$ (4,343)	$ (3,040)	$ (4,614)	$ (3,359)	$ (7,732)	$ (5,230)	$ 2,098	$ (96)	$ 13,540	$ 45,845	$ -	$ 39,908
% Over(Under)	30.85%	-22.53%	-15.02%	-21.76%	-15.15%	-40.11%	-23.59%	9.89%	-0.47%	61.08%	226.51%		17.33%

Dental	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 9,267	$ 8,925	$ 7,020	$ 14,118	$ 13,144	$ 6,907	$ 7,919	$ 11,196	$ 7,289	$ 12,095	$ 9,983	$ -	$ 107,863
Budget	$ 14,546	$ 12,648	$ 13,281	$ 13,913	$ 14,546	$ 12,647	$ 14,546	$ 13,914	$ 13,281	$ 14,545	$ 13,281	$ -	$ 151,148
Over(Under)Budget	$ (5,279)	$ (3,723)	$ (6,261)	$ 205	$ (1,402)	$ (5,740)	$ (6,627)	$ (2,718)	$ (5,992)	$ (2,450)	$ (3,298)	$ -	$ (43,285)
% Over(Under)	-36.29%	-29.44%	-47.14%	1.47%	-9.64%	-45.39%	-45.56%	-19.53%	-45.12%	-16.84%	-24.83%		-28.64%

Medical	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 251,482	$ 208,321	$ 253,962	$ 277,019	$ 300,659	$ 217,248	$ 296,239	$ 334,739	$ 242,969	$ 282,452	$ 251,273	$ -	$ 2,916,363
Budget	$ 305,330	$ 265,506	$ 278,781	$ 292,054	$ 305,330	$ 265,506	$ 305,332	$ 292,054	$ 278,782	$ 305,329	$ 278,781	$ -	$ 3,172,785
Over(Under)Budget	$ (53,848)	$ (57,185)	$ (24,819)	$ (15,035)	$ (4,671)	$ (48,258)	$ (9,093)	$ 42,685	$ (35,813)	$ (22,877)	$ (27,508)	$ -	$ (256,422)
% Over(Under)	-17.64%	-21.54%	-8.90%	-5.15%	-1.53%	-18.18%	-2.98%	14.62%	-12.85%	-7.49%	-9.87%		-8.08%

Nursing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 51,033	$ 37,622	$ 64,820	$ 65,488	$ 71,948	$ 59,697	$ 59,475	$ 53,682	$ 52,347	$ 59,251	$ 53,906	$ -	$ 629,269
Budget	$ 66,476	$ 57,805	$ 60,695	$ 63,585	$ 66,476	$ 57,805	$ 66,476	$ 63,586	$ 60,695	$ 66,475	$ 60,696	$ -	$ 690,770
Over(Under)Budget	$ (15,443)	$ (20,183)	$ 4,125	$ 1,903	$ 5,472	$ 1,892	$ (7,001)	$ (9,904)	$ (8,348)	$ (7,224)	$ (6,790)	$ -	$ (61,501)
% Over(Under)	-23.23%	-34.92%	6.80%	2.99%	8.23%	3.27%	-10.53%	-15.58%	-13.75%	-10.87%	-11.19%		-8.90%

Occupational Therapy	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ 223	$ -	$ 223	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 446
Budget	$ 1,632	$ 1,420	$ 1,490	$ 1,561	$ 1,632	$ 1,420	$ 1,632	$ 1,561	$ 1,490	$ 1,632	$ 1,491	$ -	$ 16,961
Over(Under)Budget	$ (1,632)	$ (1,197)	$ (1,490)	$ (1,338)	$ (1,632)	$ (1,420)	$ (1,632)	$ (1,561)	$ (1,490)	$ (1,632)	$ (1,491)	$ -	$ (16,515)
% Over(Under)	-100.00%	-84.30%	-100.00%	-85.71%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		-97.37%

Patient Services Revenue by Team
Monthly Comparison to Budget - 2019

Pediatrics	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 11,138	$ 8,743	$ 9,936	$ 10,828	$ 12,164	$ 7,351	$ 9,282	$ 12,178	$ 11,138	$ 12,164	$ 8,242	$ -	$ 113,164
Budget	$ 17,937	$ 15,597	$ 16,376	$ 17,157	$ 17,937	$ 15,597	$ 17,936	$ 17,157	$ 16,377	$ 17,936	$ 16,377	$ -	$ 186,384
Over(Under)Budget	$ (6,799)	$ (6,854)	$ (6,440)	$ (6,329)	$ (5,773)	$ (8,246)	$ (8,654)	$ (4,979)	$ (5,239)	$ (5,772)	$ (8,135)	$ -	$ (73,220)
% Over(Under)	-37.90%	-43.94%	-39.33%	-36.89%	-32.18%	-52.87%	-48.25%	-29.02%	-31.99%	-32.18%	-49.67%		-39.28%

Psychiatry	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 70,260	$ 63,028	$ 74,609	$ 89,260	$ 96,842	$ 84,805	$ 71,819	$ 93,627	$ 74,694	$ 92,707	$ 70,803	$ -	$ 882,454
Budget	$ 96,897	$ 84,258	$ 88,471	$ 92,683	$ 96,897	$ 84,258	$ 96,897	$ 92,684	$ 88,471	$ 96,896	$ 88,471	$ -	$ 1,006,883
Over(Under)Budget	$ (26,637)	$ (21,230)	$ (13,862)	$ (3,423)	$ (55)	$ 547	$ (25,078)	$ 943	$ (13,777)	$ (4,189)	$ (17,668)	$ -	$ (124,429)
% Over(Under)	-27.49%	-25.20%	-15.67%	-3.69%	-0.06%	0.65%	-25.88%	1.02%	-15.57%	-4.32%	-19.97%		-12.36%

Supportive Housing	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ 24,975	$ 31,378	$ 41,808	$ 39,755	$ 41,896	$ 35,562	$ 43,695	$ 39,852	$ 40,965	$ 56,431	$ 39,184	$ -	$ 435,501
Budget	$ 28,140	$ 24,470	$ 25,693	$ 26,917	$ 28,140	$ 24,470	$ 28,141	$ 26,916	$ 25,694	$ 28,140	$ 25,693	$ -	$ 292,414
Over(Under)Budget	$ (3,165)	$ 6,908	$ 16,115	$ 12,838	$ 13,756	$ 11,092	$ 15,554	$ 12,936	$ 15,271	$ 28,291	$ 13,491	$ -	$ 143,087
% Over(Under)	-11.25%	28.23%	62.72%	47.69%	48.88%	45.33%	55.27%	48.06%	59.43%	100.54%	52.51%		48.93%

Bene/CM/Outreach	January	February	March	April	May	June	July	August	September	October	November	December	2019 YTD
Actual	$ -	$ -	$ -	$ 446	$ -	$ 222	$ 223	$ 223	$ -	$ 135	$ -	$ -	$ 1,249
Budget	$ 1,393	$ 1,210	$ 1,272	$ 1,333	$ 1,392	$ 1,211	$ 1,393	$ 1,332	$ 1,272	$ 1,393	$ 1,271	$ -	$ 14,472
Over(Under)Budget	$ (1,393)	$ (1,210)	$ (1,272)	$ (887)	$ (1,392)	$ (989)	$ (1,170)	$ (1,109)	$ (1,272)	$ (1,258)	$ (1,271)	$ -	$ (13,223)
% Over(Under)	-100.00%	-100.00%	-100.00%	-66.54%	-100.00%	-81.67%	-83.99%	-83.26%	-100.00%	-90.31%	-100.00%		-91.37%

Total

Actual	$ 729,250	$ 624,803	$ 728,394	$ 835,035	$ 870,486	$ 698,198	$ 846,370	$ 926,083	$ 764,769	$ 870,739	$ 758,938	$ -	$ 8,653,065
Budget	$ 899,745	$ 782,387	$ 821,506	$ 860,623	$ 899,744	$ 782,387	$ 899,747	$ 860,624	$ 821,510	$ 899,739	$ 821,508	$ -	$ 9,349,520
Over(Under)Budget	$ (170,495)	$ (157,584)	$ (93,112)	$ (25,588)	$ (29,258)	$ (84,189)	$ (53,377)	$ 65,459	$ (56,741)	$ (29,000)	$ (62,570)	$ -	$ (696,455)
% Over(Under)	-18.95%	-20.14%	-11.33%	-2.97%	-3.25%	-10.76%	-5.93%	7.61%	-6.91%	-3.22%	-7.62%		-7.45%